

# the sum of it

An easy-to-use guide to our new postal rates April 2005



with us it's personal®

### Making pricing easier for you

Our new postal rates guide is designed to make pricing your postal items quick and easy. It puts all the information you need at your fingertips.

You'll find the guide is divided into two sections for Royal Mail Inland Services and International Services.

A colour-coded index at the top of each page guides you through the price lists. While old prices are shown, new prices are highlighted for at-a-glance referencing.

We hope this will help you get the job done. But if you do have any questions, or need some advice, please call the Royal Mail Sales Team on **08457 950 950**. Our phone lines are open from 9.00am to 5.30pm, Monday to Friday.

#### Need a different format?

If it would help you to have this booklet in a different format, we can provide it free of charge as:

- A large print booklet
- An audio tape
- An audio CD
- A braille booklet

Simply call Customer Services on **08457 950 950**. Or, if you are deaf or hard of hearing, we offer a textphone service on **08456 000 606**.

# **Contents**

	Inland					
4	First Class Letter Services, Franking and Second Class Letter Services					
6	Standard Parcels and Enhanced Compensation Options					
7	Special Delivery and Special D	elivery Business Response Services				
9	Recorded (Signed for)					
10	Redirection and Keepsafe					
11	Pre-Paid Envelopes					
	Business Services					
12	Customer Pre-Sorted	Mailsort				
17		Mailmedia and Flatsort				
18		Walksort				
19		Presstream				
20	Cleanmail					
21	Contract Packets	First Class Packetpost, Packetsort 8 and Flatsort 8				
26		Second Class Packetpost, Packetsort 8 and Flatsort 8				
31		Packetpost Returns				
43	Response Services					
44	Response Plus and Response S	Standard				
45	FREEPOST Name and PO Box	es				
46	Door to Door					
47	Business Collections					
48	Royal Mail Retail and Royal Ma	ail Direct				
	International					
51	Airmail Services					
56	International Surface Mail					
57	Airsure, International Signed For and International Contract Zone Sort					
58	International Contract Format Sort					
59	International Contract No Sort	and International Response Services				
60	International One Stop Stamps,	International Pre-paid Airpacks and International Destination Sort				

#### First Class Letter Services

First Class is our fast UK mail service for items not requiring a signature. We aim to deliver all First Class items of mail the next working day, which makes it a popular choice. The price of our First Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.

**Business Pricing** A new discount for all Franking & Account customers on their First Class mail means that First Class prices for these customers are less than standard stamp prices. Please remember to use European stamp prices when mailing to Southern Ireland.

Weight	First Class Stamps/SmartStamp			First Class Franking/Accounts				
Not over	New price	Old price	Change p	Change %	New price	Old price	Change p	Change %
60g	30p	28p	2p	7.14%	29p	28p	1p	3.57%
100g	46p	42p	4p	9.52%	45p	42p	3p	7.14%
150g	64p	60p	4p	6.67%	62p	60p	2p	3.33%
200g	79p	75p	4p	5.33%	77p	75p	2p	2.67%
250g	94p	88p	6р	6.82%	91p	88p	3p	3.41%
300g	107p	101p	6р	5.94%	104p	101p	3p	2.97%
350g	121p	115p	6p	5.22%	117p	115p	2p	1.74%
400g	140p	133p	7p	5.26%	136p	133p	3p	2.26%
450g	159p	150p	9p	6.00%	154p	150p	4p	2.67%
500g	178p	168p	10p	5.95%	<b>173</b> p	168p	5p	2.98%
600g	215p	203p	12p	5.91%	209p	203p	6p	2.96%
700g	252p	238p	14p	5.88%	244p	238p	6p	2.52%
750g	271p	255p	16p	6.27%	263р	255p	8p	3.14%
800g	290p	273p	17p	6.23%	281p	273p	8p	2.93%
900g	327p	310p	17p	5.48%	3 <b>1</b> 7p	310p	7p	2.26%
1000g	364p	345p	19p	5.51%	353p	345p	8p	2.32%
1000g+	Each addit	ional 250g	or part the	reof				
	88p	86p	2p	4.87% to	85p	86p	-1p	1.62% to
				2.49%				-0.99%

# **Franking**

Give your mail a professional image. Franking is a simple and efficient way of adding postage to your mail and a secure way of controlling your postal budget. There is no minimum amount of mail you need to send.

Franking customers who manually select the correct postage on their machine will need to refer to the new prices shown in the tables within this booklet from 7th April 2005. If your franking machine or scales uses a tariff rate chip to determine the correct postage, your manufacturer will contact you in advance of this date to arrange for your chip to be updated.

#### **Second Class Letter Services**

Second Class is our low cost UK mail service. We aim to deliver these items by the third day after posting. Like our First Class service, the price of our Second Class service is the same to anywhere in the UK, and the amount you pay depends on the weight of the item you are sending.

Weight	Second Cla	ass		
Not over	New price	Old price	Change p	Change %
60g	21p	21p	Ор	0.00%
100g	35p	35p	Ор	0.00%
150g	47p	47p	Ор	0.00%
200g	58p	58p	Ор	0.00%
250g	71p	71p	Ор	0.00%
300g	83p	83p	Ор	0.00%
350g	94p	94p	Ор	0.00%
400g	114p	114p	Ор	0.00%
450g	130p	130p	Ор	0.00%
500g	148p	148p	Ор	0.00%
600g	175p	175p	Ор	0.00%
700g	200p	200p	Ор	0.00%
750g	212p	212p	Ор	0.00%
800g	n/a	n/a	n/a	n/a
900g	n/a	n/a	n/a	n/a
<b>1000</b> g	n/a	n/a	n/a	n/a
1000g+	Each addit	ional 250g	or part the	reof
	n/a	n/a	n/a	n/a

#### **Standard Parcels**

This service is ideal for sending non-urgent parcels within the UK. We aim to deliver parcels within three to five days of posting.

Weight	Standard Parcels			
Not over	New price	Old price	Change £	Change %
1kg	£3.60	£3.46	£0.14	4.05%
1.5kg	£4.63	£4.45	£0.18	4.04%
2kg	£4.97	£4.78	£0.19	3.97%
4kg	£7.20	£7.20	£0.00	0.00%
6kg	£8.17	£7.86	£0.31	3.94%
8kg	£9.32	£8.96	£0.36	4.02%
10kg	£10.00	£9.62	£0.38	3.95%
20kg	£11.65	£11.21	£0.44	3.93%

# **Enhanced Compensation Options for Standard Parcels**

For a small additional fee, we can provide extra compensation in the event of your parcels being lost or damaged.

Level	Standard Parcels Compensation per Parcel						
Level	Compensation up to	New price	Old price	Change £	Change %		
1	£100	£0.75	£0.50	£0.25	50.00%		
2	£250	£1.75	£1.15	£0.60	52.17%		
3	£500	£3.00	£2.25	£0.75	33.33%		

# Special Delivery™

Our express service for urgent or valuable items guarantees delivery to most areas of the UK by the next working day or your money back. You can choose between Special Delivery™ 9.00am and Next Day. Prices are the same to anywhere in the UK, and our Track and Trace system allows you to confirm delivery of your item.

# Special Delivery™ Next Day

Guaranteed delivery to most areas of the UK by 1pm on the next working day or your money back.

Weight	Special Delivery Next Day Compensation for loss or damage						
Not over	Compensation up to	New price	Old price	Change £			
100g	£500	£3.85	£3.75	£0.10			
100g	£1,000	£4.30	£4.20	£0.10			
100g	£2,500	£5.20	£5.10	£0.10			
500g	£500	£4.25	£4.05	£0.20			
500g	£1,000	£4.70	£4.50	£0.20			
500g	£2,500	£5.60	£5.40	£0.20			
1kg	£500	£5.35	£5.20	£0.15			
1kg	£1,000	£5.80	£5.65	£0.15			
1kg	£2,500	£6.70	£6.55	£0.15			
2kg	£500	£6.95	£6.55	£0.40			
2kg	£1,000	£7.40	£7.00	£0.40			
2kg	£2,500	£8.30	£7.90	£0.40			
10kg	£500	£19.00	£18.50	£0.50			
10kg	£1,000	£19.45	£18.95	£0.50			
10kg	£2,500	£20.35	£19.85	£0.50			

# Special Delivery™ 9.00am

Guaranteed delivery to most areas of the UK by 9am on the next working day or your money back.

Weight	Special Delivery 9.00am Compensation for loss or damage					
Not over	Compensation up to	New price	Old price	Change £		
100g	£50	£7.95	£6.95	£1.00		
100g	£1,000	£8.75	£7.40	£1.35		
100g	£2,500	£9.70	£8.30	£1.40		
500g	£50	£9.85	£7.65	£2.20		
500g	£1,000	£10.65	£8.10	£2.55		
500g	£2,500	£11.60	£9.00	£2.60		
1kg	£50	£12.20	£9.85	£2.35		
1kg	£1,000	£13.00	£10.30	£2.70		
1kg	£2,500	£13.95	£11.20	£2.75		
2kg	£50	£15.10	£12.30	£2.80		
2kg	£1,000	£15.90	£12.75	£3.15		
2kg	£2,500	£16.85	£13.65	£3.20		

# Consequential Loss Fees for Next Day and 9am (Optional additional cover for users of Special Delivery)

Compensation	New price	Old price	Change £	Change %
£1,000	£1.25	£1.25	£0.00	0.00%
£2,500	£1.60	£1.60	£0.00	0.00%
£5,000	£2.10	£2.10	£0.00	0.00%
£7,500	£2.60	£2.60	£0.00	0.00%
£10,000	£3.15	£3.15	£0.00	0.00%

# Special Delivery™ with Business Response Services

This service ensures that your important or valuable items can be returned to you safely by 1pm the following day, free of charge to your customers. You'll need to buy a licence to use this service, which also includes a choice of compensation levels.

Annual licence	Special Delivery with Business Response Services for Next Day only				
	New price	Old price	Change £	Change %	
Fee*	£68.80	£67.50	£1.30	1.93%	

<sup>\*</sup>Annual licence fee covering one level of compensation only (payable in addition to the charge for each item).

# Recorded (Signed for)

Perfect for important items that are not especially urgent or of a high value, this service provides you with proof of posting and a signature is obtained upon delivery. You can confirm if your item has been delivered via the internet using our Track and Trace system.

#### Recorded (Signed for) fee

New price	Old price	Change p	Change %
66p	65p	1p	1.54%

Weight	First Class postage plus Recorded (Signed for) fee			Second Class postage plus Recorded (Signed for) fee				
Not over	New price	Old price	Change p	Change %	New price	Old price	Change p	Change %
60g	96p	93p	3р	3.23%	87p	86p	1p	1.16%
100g	112p	107p	5p	4.67%	101p	100p	1p	1.00%
150g	130p	125p	5p	4.00%	<b>11</b> 3p	112p	1p	0.89%
200g	145p	140p	5p	3.57%	124p	123p	1p	0.81%
250g	160p	153p	7p	4.58%	137p	136p	1p	0.74%
300g	<b>173</b> p	166p	7p	4.22%	149p	148p	1p	0.68%
350g	187p	180p	7p	3.89%	<b>1</b> 60p	159p	1p	0.63%
400g	206р	198p	8p	4.04%	180p	179p	1p	0.56%
450g	225p	215p	10p	4.65%	196p	195p	1p	0.51%
500g	244p	233p	11p	4.72%	214p	213p	1p	0.47%
600g	281p	268p	13p	4.85%	241p	240p	1p	0.42%
700g	318p	303p	15p	4.95%	266р	265p	1p	0.38%
750g	337p	320p	17p	5.31%	278p	277p	1p	0.36%
800g	356р	338p	18p	5.33%	n/a	n/a	n/a	n/a
900g	393p	375p	18p	4.80%	n/a	n/a	n/a	n/a
<b>1</b> 000g	430p	410p	20p	4.88%	n/a	n/a	n/a	n/a
1000g+	Each addit	ional 250g	or part the	reof				
• • • • • • • • • • • • • • • • • • • •	88p	86p	2р	2.33%	n/a	n/a	n/a	n/a

Please note that items heavier than 750g cannot be sent Second Class

Please note the prices shown in the table above are for customers who use standard First and Second Class Recorded (Signed For) mail. Franking and Account customers who wish to post items First Class with Recorded (Signed For) delivery should refer to the First Class Letter Services table on page 4, and add 66p per item to each of the new prices for Recorded (Signed For) mail.

#### Redirection

This service redirects your mail for up to two years after you move your home or business address.

Time	Redirection			
	New price	Old price	Change £	 Change %
	Social Inland			
12 months	£33.60	£33.00	£0.60	1.82%
6 months	£22.40	£22.00	£0.40	1.82%
3 months	£14.55	£14.30	£0.25	1.75%
1 month	£6.65	£6.55	£0.10	1.53%
	Business Inland			
12 months	£67.20	£66.05	£1.15	1.74%
6 months	£44.80	£44.05	£0.75	1.70%
3 months	£22.40	£22.00	£0.40	1.82%
1 month	£13.40	£13.15	£0.25	1.90%
	International			
12 months	£67.20	£66.05	£1.15	1.74%
6 months	£44.80	£44.05	£0.75	1.70%
3 months	£29.10	£28.60	£0.50	1.75%
1 month	£13.40	£13.15	£0.25	1.90%

# Keepsafe™

This service brings you peace of mind if you're going away for a short while. We can hold your mail for up to two months, and deliver it when you ask us to. Apart from the small fee, all we need from you is a week's notice to set up the service, and the names of all the people in the house or company name whose mail you would like us to hold.

Time	Keepsafe Social	l.		
	New price	Old price	Change £	Change %
17 Days	£5.35	£5.25	£0.10	1.90%
24 Days	£8.55	£8.40	£0.15	1.79%
31 Days	£10.70	£10.50	£0.20	1.90%
66 Days	£16.05	£15.75	£0.30	1.90%

Time	Keepsafe Business			
	New price	Old price	Change £	Change %
5 working d	ays at Christmas and Eas	ster		
	Free	Free	n/a	n/a
66 days at a	any time			
	£16.05	£15.75	£0.30	1.90%

# **Pre-Paid Envelopes**

With a choice of size and weight options for the UK, these envelopes make it easy to send mail without the need for stamps or a franking machine. They also encourage customers to reply to you.

Delivery Service	Weight limit	Pre-Paid Envelopes	Pre-Paid Envelopes					
	Not over		New price	Old price	Change £	Change %		
		DL size - small (110m	m x 220mm	1)				
First Class	60g	100	£38.50	£36.50	£2.00	5.48%		
		100 windows	£39.00	£37.00	£2.00	5.41%		
Second Class	60g	100	£29.50	£29.50	£0.00	0.00%		
		100 windows	£30.00	£30.00	£0.00	0.00%		
		C5 size - medium, hol	ds A5 conte	nts (162mr	n x 229mm			
First Class	60g	100	£40.00	£38.00	£2.00	5.26%		
	100g	100	£56.00	£52.00	£4.00	7.69%		
Second Class	60g	100	£31.00	£31.00	£0.00	0.00%		
	100g	100	£45.00	£45.00	£0.00	0.00%		
		C4 size - large, holds	A4 contents	(228mm x	320mm)			
First Class	100g	100	£61.50	£57.50	£4.00	6.96%		
Second Class	100g	100	£50.50	£50.50	£0.00	0.00%		

#### Mailsort®

If you send large volumes of mail in the UK, you can make substantial savings by doing some of the sorting yourself. The amount you save depends on the size and weight of the mail you are sending, how quickly it needs to be delivered, and the amount of sorting you can do.

OCR (Optical Character Recognition) requires that you print the address on your mail using certain typefaces, to a prescribed format.

CBC (Customer Barcode) requires a barcode to be added to all items of mail which holds the Postcode and delivery point information.

#### Mailsort® 120 OCR

For sending letters below 100g, with a minimum posting of 4,000 items. All mail should be fully addressed and postcoded using an OCR (Optical Character Recognition) font.

#### Mailsort® 120 CBC

For sending letters below 100g, with a minimum posting of 4,000 items. All mail should be fully addressed and postcoded and display a customer barcode.

#### Mailsort® 700 CBC

For sending letters below 100g, with a minimum posting of 10,000 items. All mail should be fully addressed and postcoded and display a customer barcode.

Type	Weight	Mailsort 1	<u>.</u>				
		New price	Discount	%	Old price	Discount	%
			Direct	Residue		Direct	Residue
		Volume Ba	nd A				
120 OCR	0-100g	29.00p	17.10%		28.00p	16.30%	
120 CBC	0-100g	29.00p	18.10%		28.00p	17.30%	
700	0-100g	29.00p	20.10%	10.00%	28.00p	19.30%	10.00%
		Volume Ba	nd B	·			
120 OCR	0-100g	29.00p	20.80%		28.00p	17.90%	
120 CBC	0-100g	29.00p	21.80%		28.00p	18.90%	
700	0-100g	29.00p	23.80%	10.00%	28.00p	20.90%	10.00%
		Volume Ba	nd C				
120 OCR	0-100g	29.00p	21.10%		28.00p	20.00%	
120 CBC	0-100g	29.00p	22.10%		28.00p	21.00%	
700	0-100g	29.00p	24.10%	10.00%	28.00p	23.00%	10.00%

Туре	Weight	Mailsort 2	2				
		New price	Discount	%	Old price	Discount	%
			Direct	Residue		Direct	Residue
		Volume Ba	nd A				
120 OCR	0-100g	21.00p	17.10%		20.80p	16.30%	
120 CBC	0-100g	21.00p	18.10%		20.80p	17.30%	**************************************
700	0-100g	21.00p	20.10%	10.00%	20.80p	19.30%	10.00%
		Volume Ba	nd B				
120 OCR	0-100g	21.00p	20.80%		20.80p	17.90%	
120 CBC	0-100g	21.00p	21.80%		20.80p	18.90%	
700	0-100g	21.00p	23.80%	10.00%	20.80p	20.90%	10.00%
		Volume Ba	nd C				
120 OCR	0-100g	21.00p	21.10%		20.80p	20.00%	
120 CBC	0-100g	21.00p	22.10%		20.80p	21.00%	
700	0-100g	21.00p	24.10%	10.00%	20.80p	23.00%	10.00%

Туре	Weight	Mailsort 3	Mailsort 3					
		New price	Discount	%	Old price	Discount	%	
			Direct	Residue		Direct	Residue	
		Volume Ba	nd A					
120 OCR	0-100g	21.00p	25.20%		20.80p	24.60%		
120 CBC	0-100g	21.00p	26.20%		20.80p	25.60%		
700	0-100g	21.00p	29.00%	17.00%	20.80p	28.50%	17.00%	
		Volume Ba	nd B					
120 OCR	0-100g	21.00p	28.90%		20.80p	26.20%		
120 CBC	0-100g	21.00p	29.90%		20.80p	27.20%		
700	0-100g	21.00p	32.70%	17.00%	20.80p	30.10%	17.00%	
	·	Volume Ba	nd C	·		·		
120 OCR	0-100g	21.00p	29.20%		20.80p	28.30%		
120 CBC	0-100g	21.00p	30.20%		20.80p	29.30%		
700	0-100g	21.00p	33.00%	17.00%	20.80p	32.20%	17.00%	

# Mailsort® 120 & 700 Changes to Volume Bands

Weight	Mailsort 1 120 & 700		Mailsort 2 120 & 700		
Not over	New quantity	Old quantity	New quantity	Old quantity	
	Volume Band A		Volume Band A		
100g	<50k / day	<100k / day	<50k / day	<100k / day	
	Volume Band B		Volume Band B		
100g	50k - 99,999 / day	100,001 - 250k / day	50k - 99,999 / day	100,001 - 250k / day	
	Volume Band C		Volume Band C		
100g	>100k / day	>250k / day	>100k / day	>250k / day	

Weight	Mailsort 3 120 and	Mailsort 3 120 and 700						
Not over	New quantity	Old quantity						
	Volume Band A							
100g	<50k / day	<250k						
	Volume Band B							
100g	50k - 99,999 / day	250,001 - <1m						
	Volume Band C							
100g	>100k / day	>1m in 20 days						

# Mailsort® Light

If you use Mailsort® for your advertising or promotional mailings, this service is ideal for sending additional teasers or reminders. With Mailsort Light, you can send a postcard or envelope weighing up to 15g that is capable of being processed by our machines to all or part of the same list as your main mailing, and qualify for a credit.

# Mailsort® 1400

For sending mail below 2kg, with a minimum posting of 4,000 letters (2,000) if the entire mailing is within the same postcode) or 1,000 packets.

Weight	Mailsort 1 1400					
	New price formula	Discount	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
0-60g	29.00p	14.40%	5.00%	28.00p	14.40%	0.00%
61-100g	(Weight-60) x 0.3 + 29	14.40%	5.00%	(Weight-60) x 0.25 + 28	14.40%	0.00%
101-250g	(Weight-100) x 0.29 + 43	16.40%	5.00%	(Weight-100) x 0.27 + 41.9	16.40%	0.00%
251g-2kg	(Weight-250) x 0.25 + 86.5	16.40%	5.00%	(Weight-100) x 0.27 + 41.9	16.40%	0.00%

Weight	Mailsort 2 1400					
	New price formula	Discoun	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
0-60g	21.00p	13.00%	8.00%	20.80p	13.00%	8.00%
61-100g	(Weight-60) x 0.24 + 23	13.00%	8.00%	(Weight-60) x 0.197 + 22.8	13.00%	8.00%
101-250g	(Weight-100) x 0.231 + 34.8	15.50%	10.50%	(Weight-100) x 0.221 + 33.5	15.50%	10.50%
251g-2kg	(Weight-250) x 0.2 + 69.5	15.50%	10.50%	(Weight-100) x 0.221 + 33.5	15.50%	10.50%

Weight	Mailsort 3 1400					
	New price formula	Discoun	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
	< 50,000 items / day			4,000-250,000 items		
0-60g	21.00p	24.60%	15.00%	20.80p	24.60%	15.00%
61-100g	(Weight-60) x 0.24 + 23	24.60%	15.00%	(Weight-60) x 0.197 + 22.8	24.60%	15.00%
101-250g	(Weight-100) x 0.231 + 34.8	26.40%	16.80%	(Weight-100) x 0.221 + 33.5	26.40%	16.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	26.40%	16.80%	(Weight-100) x 0.221 + 33.5	26.40%	16.80%
	50k - 99,999 items / day			250,000-1m items		
0-60g	21.00p	28.30%	15.00%	20.80p	26.30%	15.00%
61-100g	(Weight-60) x 0.24 + 23	28.30%	15.00%	(Weight-60) x 0.197 + 22.8	27.20%	15.00%
101-250g	(Weight-100) x 0.231 + 34.8	30.10%	16.80%	(Weight-100) x 0.221 + 33.5	29.00%	16.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	30.10%	16.80%	(Weight-100) x 0.221 + 33.5	29.00%	16.80%
	> 100,000 items / day			1m+ items in 20 days		
0-60g	21.00p	28.60%	15.00%	20.80p	28.30%	15.00%
61-100g	(Weight-60) x 0.24 + 23	30.80%	15.00%	(Weight-60) x 0.197 + 22.8	31.20%	15.00%
101-250g	(Weight-100) x 0.231 + 34.8	32.60%	16.80%	(Weight-100) x 0.221 + 33.5	33.00%	16.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	32.60%	16.80%	(Weight-100) x 0.221 + 33.5	33.00%	16.80%

#### Mailmedia®

Do you send your customers advertising mail packs which invite them to respond by mail? If so, you could make big savings with mailmedia. This exclusive service combines the cost of your outbound advertising mailing with that of your inbound replies to bring you substantial discounts. Prices and discounts are determined by the volumes you mail and the expected response rate. The mailmedia calculator can be found on **www.royalmail.com/mailmedia** 

#### Mailmedia® clean

Our clean service is designed for customers who post over 1,000 advertising letters which weigh no more than 100g but don't have time to pre-sort. All we ask is that the addresses are printed in a font that our machines can read i.e. an Optical Character Recognition (OCR) font.

#### Mailmedia® 700

If you'd like to save money by doing some sorting, mailmedia 700 offers discounts if you sort your mail into approximately 700 predetermined delivery selections. Minimum posting volume is 4,000 items and you also need to include a Customer Barcode (CBC) on each item.

#### Mailmedia® 1400

Suitable for larger mailings, mailmedia 1400 offers discounts if you're prepared to sort your mail into approximately 1,400 predetermined delivery selections. Our Letters option is available for items up to C5+ and 100g in weight, while items up to B4 in size and weighing no more than 1000g can make use of the Flats option.

# Flatsort 3 1400 (>100g)

Perfect for sending mailings up to A4 and B4 size, and over 100g, with a minimum posting of 4,000 letters (2,000 if the entire mailing is within the same postcode) or 1,000 packets.

Weight	Flatsort 3 1400 (>100g)					
	New price formula	Discoun	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
	< 50,000 items / day			4,000-250,000 items		
101-250g	(Weight-100) x 0.231 + 34.8	28.40%	18.80%	(Weight-100) x 0.221 + 33.5	28.40%	18.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	28.40%	18.80%	(Weight-100) x 0.221 + 33.5	28.40%	18.80%
	50,000 to 99,999 items / d	lay		250,001-1m items	·	
101-250g	(Weight-100) x 0.231 + 34.8	32.10%	18.80%	(Weight-100) x 0.221 + 33.5	31.00%	18.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	32.10%	18.80%	(Weight-250) x 0.221 + 33.5	31.00%	18.80%
	> 100,000 items / day			1m+ items		
101-250g	(Weight-100) x 0.231 + 34.8	34.60%	18.80%	(Weight-100) x 0.221 + 33.5	35.00%	18.80%
251g-2kg	(Weight-250) x 0.2 + 69.5	34.60%	18.80%	(Weight-250) x 0.221 + 33.5	35.00%	18.80%

#### Walksort®

If your Walksort® mailing reaches a penetration index of 10% or more and you are able to sort down to postal walks, you may benefit from greater discounts. Walksort® is ideal for sending items weighing below 1kg. You must post at least 4,000 letters (2,000 if the entire mailing is within the same postcode area), or 1,000 packets.

Weight	Walksort 1					
	New price formula	Discoun	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
0-60g	29.00p	34.00%	n/a	28.00p	35.00%	n/a
61-100g	(Weight-60) x 0.3 + 29	39.50%	n/a	(Weight-60) x 0.25 + 28	39.00%	n/a
101-250g	(Weight-100) x 0.29 + 43	41.10%	n/a	(Weight-100) x 0.27 + 41.9	41.60%	n/a
251g-1kg	(Weight-250) x 0.25 + 86.5	41.10%	n/a	(Weight-100) x 0.27 + 41.9	41.60%	n/a

Weight	Walksort 2					
	New price formula	Discoun	t %	Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
0-60g	21.00p	34.00%	n/a	20.80p	36.00%	n/a
61-100g	(Weight-60) x 0.24 + 23	39.50%	n/a	(Weight-60) x 0.197 + 22.8	40.00%	n/a
101-250g	(Weight-100) x 0.231 + 34.8	41.10%	n/a	(Weight-100) x 0.221 + 33.5	41.50%	n/a
251g-1kg	(Weight-250) x 0.2 + 69.5	41.10%	n/a	(Weight-100) x 0.221 + 33.5	41.50%	n/a

Inland Business Services Presstream 2005

#### **Presstream**™

This is the ideal way to send newspapers, newsletters, journals and magazines up to 2kg. You can save money by pre-sorting your mail, and Presstream™ also lets you choose how you want your mail to be sent, to suit your delivery times and budget.

#### Specific changes to Presstream<sup>™</sup> are:

- Standard and profile straight line price lines are recombined, following their separation in 2004
- The Early Posting discount has also been removed to bring Presstream™ into line with Mailsort™
- There are increases in the level of direct and residue discounts allowed
- The Profile Price cap has been standardised at 30% regardless of a multicopy element
- The weight band has been lowered to 250g from 300g

Weight	Presstream 1					
	New price formula	Discount %		Old price formula	Discount %	
		Direct	Residue		Direct	Residue
	Presstream 1 (Standard)					
0-60g	22.00p	13.00%	5.00%	20.90p	13.00%	0.00%
61-250g	(Weight-60) x 0.1267 + 22.0	16.40%	8.00%	(Weight-60) x 0.1550 + 20.9	13.00%	0.00%
251g-2kg	(Weight-250) x 0.1087 + 46.2	16.40%	8.00%	(Weight-300) x 0.1130 + 58.1	13.00%	0.00%
	Presstream 1 (Profile)					
0-60g	22.00p	13.00%	5.00%	20.80p	13.00%	0.00%
61-250g	(Weight-60) x 0.1267 + 22.0	16.40%	8.00%	(Weight-60) x 0.1174 + 20.8	13.00%	0.00%
251g-2kg	(Weight-250) x 0.1087 + 46.2	16.40%	8.00%	(Weight-300) x 0.0971 + 49.0	13.00%	0.00%

Weight	Presstream 2					
	New price formula	Discount %		Old price formula	Discoun	t %
		Direct	Residue		Direct	Residue
	Presstream 2 (Standard)					
0-60g	21.00p	13.00%	8.00%	20.90p	13.00%	8.00%
61-250g	(Weight-60) x 0.1221 + 21.0	15.50%	10.50%	(Weight-60) x 0.1330 + 20.9	13.00%	8.00%
251g-2kg	(Weight-250) x 0.0973 + 44.2	15.50%	10.50%	(Weight-300) x 0.1020 + 52.9	13.00%	8.00%
	Presstream 2 (Profile)		·		•	
0-60g	21.00p	13.00%	8.00%	20.80p	13.00%	8.00%
61-250g	(Weight-60) x 0.1221 + 21.0	15.50%	10.50%	(Weight-60) x 0.1038 + 20.8	13.00%	8.00%
251g-2kg	(Weight-250) x 0.0973 + 44.2	15.50%	10.50%	(Weight-300) x 0.0889 + 45.7	13.00%	8.00%

# Presstream™ Walksort

**Business Services** 

If your Presstream™ mailing reaches the required penetration index and you are able to sort it down to walk, you will be able to benefit from greater discounts. This service gives you an additional 5.5% discount over Presstream™ prices.

Weight	Presstream Walksort 1			Presstream Walksort 2			
	New price formula	ew price formula Discount % N		New price formula	Discount %		
		Direct	Residue		Direct	Residue	
	Presstream Walksort 1 (Sta	andard)		Presstream Walksort 2 (Sta	andard)		
0-60g	22.00p	18.50%	n/a	21.00p	18.50%	n/a	
61-250g	(Weight-60) x 0.1267 + 22.0	21.90%	n/a	(Weight-60) x 0.1221 + 21.0	21.00%	n/a	
251g-2kg	(Weight-250) x 0.1087 + 46.2	21.90%	n/a	(Weight-250) x 0.0973 + 44.2	21.00%	n/a	
	Presstream Walksort 1 (Pro	ofile price	e)	Presstream Walksort 2 (Pr	ofile pric	e)	
0-60g	22.00p	18.50%	n/a	21.00p	18.50%	n/a	
61-250g	(Weight-60) x 0.1267 + 22.0	21.90%	n/a	(Weight-60) x 0.1221 + 21.0	21.00%	n/a	
251g-2kg	(Weight-250) x 0.1087 + 46.2	21.90%	n/a	(Weight-250) x 0.0973 + 44.2	21.00%	n/a	

#### Cleanmail®

Our Cleanmail® service is designed for customers who post over 1,000 letters but don't have time to pre-sort. With a little preparation you can still make considerable savings - and choose from First or Second Class delivery.

Weight	First Class	First Class				Second Class			
Not over	New price	Old price	Change p	Change %	New price	Old price	Change p	Change %	
	Cleanmail	OCR			Cleanmail (	OCR			
60g	27.60p	27.00p	0.60p	2.22%	20.00p	20.20p	-0.20p	-0.99%	
100g	27.60p	40.50p	-12.90p	-31.85%	20.00p	33.70p	-13.70p	-40.65%	
	Cleanmail	СВС			Cleanmail	СВС			
60g	27.00p	26.40p	0.60p	2.27%	19.50p	19.80p	-0.30p	-1.52%	
100g	27.00p	26.40p	0.60p	2.27%	19.50p	19.80p	-0.30p	-1.52%	
	Cleanmail	Plus OCR		•	Cleanmail Plus OCR				
60g	26.70p	n/a			19.30p	n/a	5 8 9 9	*	
100g	26.70p	n/a			19.30p	n/a			
	Cleanmail	Plus CBC			Cleanmail	Plus CBC			
60g	26.10p	n/a		9 9 9 9	18.90p	n/a		* * * * * * * * * * * * * * * * * * * *	
100g	26.10p	n/a			18.90p	n/a			

# First Class Packetpost,™ Packetsort™ 8 and Flatsort™ 8

Packetpost™ is a flexible service that can save you time and money if you regularly send packages. You must post a minimum of 5,000 packets a year to use this service. Packetsort™ 8 can increase your discount if you sort your mail into 8 geographical groups. Flatsort ™ 8 has the same mailing requirement as Packetsort but is only for 'Flats' or 'Large Letters'. For Packetsort 8 and Flatsort 8 the minimum requirement is 250 items per posting.

Average Weight				Packetsor @ 4% disc		Flatsort 8 @ 6% discount		
	New price	Old price	Change %	New price	Old price	New price	Old price	
61g	37.60p	36.10p	4.20%	n/a	n/a	n/a	n/a	
70g	40.60p	39.00p	4.10%	n/a	n/a	n/a	n/a	
80g	43.10p	39.00p	10.50%	n/a	n/a	n/a	n/a	
90g	45.00p	42.00p	7.10%	n/a	n/a	n/a	n/a	
<b>1</b> 00g	45.00p	42.00p	7.10%	43.20p	40.30p	42.30p	39.50p	
110g	49.70p	44.90p	10.70%	47.70p	43.10p	46.70p	42.20p	
120g	52.80p	47.90p	10.20%	50.70p	46.00p	49.60p	45.00p	
130g	55.90p	50.90p	9.80%	53.70p	48.90p	52.50p	47.80p	
140g	58.90p	53.90p	9.30%	56.50p	51.70p	55.40p	50.70p	
<b>1</b> 50g	62.00p	56.80p	9.20%	59.50p	54.50p	58.30p	53.40p	
160g	65.00p	59.80p	8.70%	62.40p	57.40p	61.10p	56.20p	
170g	67.90p	62.80p	8.10%	65.20p	60.30p	63.80p	59.00p	
180g	70.90p	65.70p	7.90%	68.10p	63.10p	66.60p	61.80p	
190g	73.80p	68.60p	7.60%	70.80p	65.90p	69.40p	64.50p	
200g	76.80p	71.60p	7.30%	73.70p	68.70p	72.20p	67.30p	
210g	79.70p	74.50p	7.00%	76.50p	71.50p	74.90p	70.00p	
220g	82.50p	77.40p	6.60%	79.20p	74.30p	77.60p	72.80p	
230g	85.40p	80.40p	6.20%	82.00p	77.20p	80.30p	75.60p	
240g	88.00p	83.30p	5.60%	84.50p	80.00p	82.70p	78.30p	
250g	90.60p	86.20p	5.10%	87.00p	82.80p	85.20p	81.00p	
260g	93.30p	89.10p	4.70%	89.60p	85.50p	87.70p	83.80p	
270g	95.90p	92.00p	4.20%	92.10p	88.30p	90.10p	86.50p	
280g	98.50p	94.90p	3.80%	94.60p	91.10p	92.60p	89.20p	
290g	101.20p	97.70p	3.60%	97.20p	93.80p	95.10p	91.80p	
300g	103.80p	100.60p	3.20%	99.60p	96.60p	97.60p	94.60p	
310g	106.30p	103.50p	2.70%	102.00p	99.40p	99.90p	97.30p	
320g	108.80p	106.40p	2.30%	104.40p	102.10p	102.30p	100.00p	
330g	<b>111.30</b> p	109.20p	1.90%	106.80p	104.80p	104.60p	102.60p	
340g	<b>113.80</b> p	112.10p	1.50%	109.20p	107.60p	107.00p	105.40p	
350g	116.20p	113.90p	2.00%	<b>111</b> .60p	109.30p	109.20p	107.10p	
360g	118.70p	115.70p	2.60%	<b>114.00</b> p	111.10p	<b>111</b> .60p	108.80p	
370g	121.20p	117.50p	3.10%	116.40p	112.80p	113.90p	110.50p	
380g	123.70p	119.30p	3.70%	118.80p	114.50p	<b>116.30</b> p	112.10p	

**Business Services** 

Average	Packetpos	it			Packetsort 8 @ 4% discount		ount
Weight						@ 6% disc	
390g	New price 126.20p	Old price 121.10p	Change % 4.20%	New price 121.20p	Old price 116.30p	New price 118.60p	Old price 113.80p
400g	128.70p	121.10p	4.20%	123.60p	118.00p	121.00p	115.50p
<b>4009</b> 410g	131.20p	124.80p	5.10%	126.00p	119.80p	123.30p	117.30p
410g 420g	131.20p	124.80p	4.20%	128.40p	123.20p	125.70p	120.60p
420g 430g	136.20p	131.70p	3.40%	130.80p	126.40p	128.00p	123.80p
430g 440g	138.60p	135.70p	2.60%	133.10p	129.70p	130.30p	123.80p
450g	141.10p	133.10p	1.90%	135.50p	133.00p	132.60p	130.20p
460g	143.60p	138.30p	1.20%	137.90p	136.20p	135.00p	133.40p
400g 470g	145.60p	141.30p	0.60%	140.30p	139.50p	137.30p	136.60p
	148.60p	143.30p	0.00%	140.30p	142.70p	137.30p 139.70p	139.70p
480g	151.00p		-0.70%	142.70p	145.90p	137.70p 141.90p	
490g	•	152.00p		145.00p	·	141.90p	142.90p
<b>500g</b>	154.20p	155.40p	-0.80%	· ·	149.20p	·	146.10p
510g	157.40p	158.70p	-0.80%	151.10p	152.40p	148.00p	149.20p
520g	160.60p	162.10p	-0.90%	154.20p	155.60p	151.00p	152.40p
530g	163.80p	165.40p	-1.00%	157.20p	158.80p	154.00p	155.50p
540g	167.00p	168.70p	-1.00%	160.30p	162.00p	157.00p	158.60p
<b>550g</b>	170.20p	172.00p	-1.00%	163.40p	165.10p	160.00p	161.70p
560g	173.40p	175.30p	-1.10%	166.50p	168.30p	163.00p	164.80p
570g	176.60p	178.60p	-1.10%	169.50p	171.50p	166.00p	167.90p
580g	179.70p	181.90p	-1.20%	172.50p	174.60p	168.90p	171.00p
590g	182.90p	185.20p	-1.20%	175.60p	177.80p	171.90p	174.10p
600g	186.00p	188.50p	-1.30%	178.60p	181.00p	174.80p	177.20p
610g	189.10p	191.80p	-1.40%	181.50p	184.10p	177.80p	180.30p
620g	192.20p	195.00p	-1.40%	184.50p	187.20p	180.70p	183.30p
630g	195.30p	198.30p	-1.50%	187.50p	190.40p	183.60p	186.40p
640g	198.40p	201.50p	-1.50%	190.50p	193.40p	186.50p	189.40p
650g	201.50p	204.80p	-1.60%	193.40p	196.60p	189.40p	192.50p
660g	204.60p	208.00p	-1.60%	196.40p	199.70p	192.30p	195.50p
670g	207.70p	211.20p	-1.70%	199.40p	202.80p	195.20p	198.50p
680g	210.70p	214.50p	-1.80%	202.30p	205.90p	198.10p	201.60p
690g	213.80p	217.70p	-1.80%	205.20p	209.00p	201.00p	204.60p
700g	216.80p	220.90p	-1.90%	208.10p	212.10p	203.80p	207.60p
710g	219.80p	224.00p	-1.90%	211.00p	215.00p	206.60p	210.60p
720g	222.80p	227.20p	-1.90%	213.90p	218.10p	209.40p	213.60p
730g	225.80p	230.40p	-2.00%	216.80p	221.20p	212.30p	216.60p
740g	228.80p	233.60p	-2.10%	219.60p	224.30p	215.10p	219.60p
750g	231.80p	236.70p	-2.10%	222.50p	227.20p	217.90p	222.50p
760g	234.80p	239.90p	-2.10%	225.40p	230.30p	220.70p	225.50p
770g	237.80p	243.00p	-2.10%	228.30p	233.30p	223.50p	228.40p
780g	240.70p	246.20p	-2.20%	231.10p	236.40p	226.30p	231.40p
790g	243.70p	249.30p	-2.20%	234.00p	239.30p	229.10p	234.30p

Average	Packetpos	it		Packetsor	t 8	Flatsort 8		
Weight				@ 4% disc		@ 6% discount		
	New price	Old price	Change %	New price	Old price	New price	Old price	
800g	246.60p	252.40p	-2.30%	236.70p	242.30p	231.80p	237.30p	
810g	249.50p	255.50p	-2.30%	239.50p	245.30p	234.50p	240.20p	
820g	252.40p	258.60p	-2.40%	242.30p	248.30p	237.30p	243.10p	
830g	255.30p	261.70p	-2.40%	245.10p	251.20p	240.00p	246.00p	
840g	258.20p	264.80p	-2.50%	247.90p	254.20p	242.70p	248.90p	
850g	261.10p	267.90p	-2.50%	250.70p	257.20p	245.40p	251.80p	
860g	264.00p	271.00p	-2.60%	253.40p	260.20p	248.20p	254.70p	
870g	266.90p	274.00p	-2.60%	256.20p	263.00p	250.90p	257.60p	
880g	269.70p	277.10p	-2.70%	258.90p	266.00p	253.50p	260.50p	
890g	272.60p	280.10p	-2.70%	261.70p	268.90p	256.20p	263.30p	
900g	275.40p	283.20p	-2.80%	264.40p	271.90p	258.90p	266.20p	
910g	278.20p	286.20p	-2.80%	267.10p	274.80p	261.50p	269.00p	
920g	281.00p	289.20p	-2.80%	269.80p	277.60p	264.10p	271.80p	
930g	283.80p	292.20p	-2.90%	272.40p	280.50p	266.80p	274.70p	
940g	286.60p	295.20p	-2.90%	275.10p	283.40p	269.40p	277.50p	
950g	289.40p	298.20p	-3.00%	277.80p	286.30p	272.00p	280.30p	
960g	292.20p	301.20p	-3.00%	280.50p	289.20p	274.70p	283.10p	
970g	295.00p	304.20p	-3.00%	283.20p	292.00p	277.30p	285.90p	
980g	297.70p	307.20p	-3.10%	285.80p	294.90p	279.80p	288.80p	
990g	300.50p	310.10p	-3.10%	288.50p	297.70p	282.50p	291.50p	
1000g	303.20p	313.10p	-3.20%	291.10p	300.60p	285.00p	294.30p	
1010g	305.90p	316.10p	-3.20%	293.70p	303.50p	287.50p	297.10p	
1020g	308.60p	319.00p	-3.30%	296.30p	306.20p	290.10p	299.90p	
1030g	311.30p	321.90p	-3.30%	298.80p	309.00p	292.60p	302.60p	
1040g	314.00p	324.90p	-3.40%	301.40p	311.90p	295.20p	305.40p	
<b>1</b> 050g	316.70p	327.80p	-3.40%	304.00p	314.70p	297.70p	308.10p	
1060g	319.40p	330.70p	-3.40%	306.60p	317.50p	300.20p	310.90p	
1070g	322.10p	333.60p	-3.40%	309.20p	320.30p	302.80p	313.60p	
1080g	324.70p	336.50p	-3.50%	311.70p	323.00p	305.20p	316.30p	
1090g	327.40p	339.40p	-3.50%	314.30p	325.80p	307.80p	319.00p	
<b>1100</b> g	330.00p	342.30p	-3.60%	316.80p	328.60p	310.20p	321.80p	
1110g	332.60р	345.10p	-3.60%	319.30p	331.30p	312.60p	324.40p	
1120g	335.20p	348.00p	-3.70%	321.80p	334.10p	315.10p	327.10p	
1130g	337.80p	350.80p	-3.70%	324.30p	336.80p	317.50p	329.80p	
1140g	340.40p	353.70p	-3.80%	326.80p	339.60p	320.00p	332.50p	
<b>1150</b> g	343.00p	356.50p	-3.80%	329.30p	342.20p	322.40p	335.10p	
1160g	345.60p	359.40p	-3.80%	331.80p	345.00p	324.90p	337.80p	
1170g	348.20p	362.20p	-3.90%	334.30p	347.70p	327.30p	340.50p	
1180g	350.70p	365.00p	-3.90%	336.70p	350.40p	329.70p	343.10p	
1190g	353.30p	367.80p	-3.90%	339.20p	353.10p	332.10p	345.70p	
1200g	355.80p	370.60p	-4.00%	341.60p	355.80p	334.50p	348.40p	

Average	Packetpos	t		Packetsor	t 8	Flatsort 8	
Weight	T denectos				@ 4% discount		ount
	New price	Old price	Change %	New price	Old price	New price	Old price
1210g	358.30p	373.40p	-4.00%	344.00p	358.50p	336.80p	351.00p
1220g	360.80p	376.20p	-4.10%	346.40p	361.20p	339.20p	353.60p
1230g	363.30p	379.00p	-4.10%	348.80p	363.80p	341.50p	356.30p
1240g	365.80p	381.70p	-4.20%	351.20p	366.40p	343.90p	358.80p
1250g	368.30p	384.50p	-4.20%	353.60p	369.10p	346.20p	361.40p
1260g	370.80p	387.20p	-4.20%	356.00p	371.70p	348.60p	364.00p
1270g	373.30p	390.00p	-4.30%	358.40p	374.40p	350.90p	366.60p
1280g	375.70p	392.70p	-4.30%	360.70p	377.00p	353.20p	369.10p
1290g	378.20p	395.40p	-4.40%	363.10p	379.60p	355.50p	371.70p
1300g	380.60p	398.20p	-4.40%	365.40p	382.30p	357.80p	374.30p
1310g	383.00p	400.90p	-4.50%	367.70p	384.90p	360.00p	376.80p
1320g	385.40p	403.60p	-4.50%	370.00p	387.50p	362.30p	379.40p
1330g	387.80p	406.30p	-4.60%	372.30p	390.00p	364.50p	381.90p
1340g	390.20p	408.90p	-4.60%	374.60p	392.50p	366.80p	384.40p
1350g	392.60p	411.60p	-4.60%	376.90p	395.10p	369.00p	386.90p
1360g	395.00p	414.30p	-4.70%	379.20p	397.70p	371.30p	389.40p
1370g	397.40p	417.00p	-4.70%	381.50p	400.30p	373.60p	392.00p
1380g	399.70p	419.60p	-4.70%	383.70p	402.80p	375.70p	394.40p
1390g	402.10p	422.30p	-4.80%	386.00p	405.40p	378.00p	397.00p
1400g	404.40p	424.90p	-4.80%	388.20p	407.90p	380.10p	399.40p
1410g	406.70p	427.50p	-4.90%	390.40p	410.40p	382.30p	401.90p
1420g	409.00p	430.20p	-4.90%	392.60p	413.00p	384.50p	404.40p
1430g	<b>411.30</b> p	432.80p	-5.00%	394.80p	415.50p	386.60p	406.80p
1440g	<b>41</b> 3.60p	435.40p	-5.00%	397.10p	418.00p	388.80p	409.30p
<b>1450</b> g	<b>41</b> 5.90p	438.00p	-5.00%	399.30p	420.50p	390.90p	411.70p
1460g	418.20p	440.60p	-5.10%	401.50p	423.00p	393.10p	414.20p
1470g	420.50p	443.10p	-5.10%	403.70p	425.40p	395.30p	416.50p
1480g	422.70p	445.70p	-5.20%	405.80p	427.90p	397.30p	419.00p
1490g	425.00p	448.30p	-5.20%	408.00p	430.40p	399.50p	421.40p
<b>1500</b> g	427.20p	450.80p	-5.20%	410.10p	432.80p	401.60p	423.80p
1510g	429.40p	453.40p	-5.30%	412.20p	435.30p	403.60p	426.20p
1520g	431.60p	455.90p	-5.30%	414.30p	437.70p	405.70p	428.50p
1530g	433.80p	458.50p	-5.40%	416.40p	440.20p	407.80p	431.00p
1540g	436.00p	461.00p	-5.40%	418.60p	442.60p	409.80p	433.30p
1550g	438.20p	463.50p	-5.50%	420.70p	445.00p	<b>411.90</b> p	435.70p
1560g	440.40p	466.00p	-5.50%	422.80p	447.40p	414.00p	438.00p
1570g	442.60p	468.50p	-5.50%	424.90p	449.80p	416.00p	440.40p
1580g	444.70p	471.00p	-5.60%	426.90p	452.20p	418.00p	442.70p
1590g	446.90p	473.50p	-5.60%	429.00p	454.60p	420.10p	445.10p
1600g	449.00p	476.00p	-5.70%	431.00p	457.00p	422.10p	447.40p
1610g	451.10p	478.50p	-5.70%	433.10p	459.40p	424.00p	449.80p

Average	Packetpos	t		Packetsor	t 8	Flatsort 8		
Weight					@ 4% discount		@ 6% discount	
	New price	Old price	Change %	New price	Old price	New price	Old price	
1620g	453.20p	480.90p	-5.80%	435.10p	461.70p	426.00p	452.00p	
1630g	455.30p	483.40p	-5.80%	437.10p	464.10p	428.00p	454.40p	
1640g	457.40p	485.80p	-5.80%	439.10p	466.40p	430.00p	456.70p	
1650g	459.50p	488.30p	-5.90%	441.10p	468.80p	431.90p	459.00p	
1660g	461.60p	490.70p	-5.90%	443.10p	471.10p	433.90p	461.30p	
1670g	463.70p	493.10p	-6.00%	445.20p	473.40p	435.90p	463.50p	
1680g	465.70p	495.50p	-6.00%	447.10p	475.70p	437.80p	465.80p	
1690g	467.80p	497.90p	-6.00%	449.10p	478.00p	439.70p	468.00p	
1700g	469.80p	500.30p	-6.10%	451.00p	480.30p	441.60p	470.30p	
1710g	471.80p	502.70p	-6.10%	452.90p	482.60p	443.50p	472.50p	
1720g	473.80p	505.10p	-6.20%	454.80p	484.90p	445.40p	474.80p	
1730g	475.80p	507.50p	-6.20%	456.80p	487.20p	447.30p	477.10p	
1740g	477.80p	509.90p	-6.30%	458.70p	489.50p	449.10p	479.30p	
1750g	479.80p	512.20p	-6.30%	460.60p	491.70p	451.00p	481.50p	
1760g	481.80p	514.60p	-6.40%	462.50p	494.00p	452.90p	483.70p	
1770g	483.80p	516.90p	-6.40%	464.40p	496.20p	454.80p	485.90p	
1780g	485.70p	519.30p	-6.50%	466.30p	498.50p	456.60p	488.10p	
1790g	487.70p	521.60p	-6.50%	468.20p	500.70p	458.40p	490.30p	
1800g	489.60p	523.90p	-6.50%	470.00p	502.90p	460.20p	492.50p	
1810g	491.50p	526.20p	-6.60%	471.80p	505.20p	462.00p	494.60p	
1820g	493.40p	528.50p	-6.60%	473.70p	507.40p	463.80p	496.80p	
1830g	495.30p	530.80p	-6.70%	475.50p	509.60p	465.60p	499.00p	
1840g	497.20p	533.10p	-6.70%	477.30p	511.80p	467.40p	501.10p	
1850g	499.10p	535.40p	-6.80%	479.10p	514.00p	469.20p	503.30p	
1860g	501.00p	537.60p	-6.80%	481.00p	516.10p	470.90p	505.30p	
1870g	502.90p	539.90p	-6.90%	482.80p	518.30p	472.70p	507.50p	
1880g	504.70p	542.20p	-6.90%	484.50p	520.50p	474.40p	509.70p	
1890g	506.60p	544.40p	-6.90%	486.30p	522.60p	476.20p	511.70p	
<b>1900</b> g	508.40p	546.60p	-7.00%	488.10p	524.70p	477.90p	513.80p	
1910g	510.20p	548.90p	-7.10%	489.80p	526.90p	479.60p	516.00p	
1920g	512.00p	551.10p	-7.10%	491.50p	529.10p	481.30p	518.00p	
1930g	513.80p	553.30p	-7.10%	493.20p	531.20p	483.00p	520.10p	
1940g	515.60p	555.50p	-7.20%	495.00p	533.30p	484.70p	522.20p	
1950g	517.40p	557.70p	-7.20%	496.70p	535.40p	486.40p	524.20p	
1960g	519.20p	559.90p	-7.30%	498.40p	537.50p	488.00p	526.30p	
1970g	521.00p	562.10p	-7.30%	500.20p	539.60p	489.70p	528.40p	
1980g	522.70p	564.30p	-7.40%	501.80p	541.70p	491.30p	530.40p	
1990g	524.50p	566.40p	-7.40%	503.50p	543.70p	493.00p	532.40p	
2000g	526.20p	568.60p	-7.50%	505.20p	545.90p	494.60p	534.50p	
2000g+	Each addit	ional 20g o	r part ther	eof	• • • • • • • • • • • • • • • • • • • •			
per 20g	3.60p	4.40p	-18.20%	3.40p	4.20p	3.30p	4.20p	

# Second Class Packetpost,™ Packetsort™ 8 and Flatsort™ 8

Average Weight	Packetpos	t		Packetsor @ 4% disc		Flatsort 8 @ 6% disc	ount
	New price	Old price	Change %	New price	Old price	New price	Old price
61g	29.10p	27.80p	4.70%	n/a	n/a	n/a	n/a
70g	34.50p	32.90p	4.20%	n/a	n/a	n/a	n/a
80g	35.00p	35.00p	0.00%	n/a	n/a	n/a	n/a
90g	35.00p	35.00p	0.00%	n/a	n/a	n/a	n/a
<b>100</b> g	35.00p	35.00p	0.00%	33.60р	33.60p	32.90p	32.90p
110g	38.40p	38.40p	0.00%	36.90p	36.90p	36.10p	36.10p
120g	40.60p	40.60p	0.00%	39.00p	39.00p	38.20p	38.20p
130g	42.80p	42.80p	0.00%	41.10p	41.10p	40.20p	40.20p
140g	44.90p	44.90p	0.00%	43.10p	43.10p	42.20p	42.20p
<b>150</b> g	47.00p	47.10p	-0.20%	45.10p	45.20p	44.20p	44.30p
160g	49.30p	49.30p	0.00%	47.30p	47.30p	46.30p	46.30p
170g	51.40p	51.40p	0.00%	49.30p	49.30p	48.30p	48.30p
180g	53.60p	53.60p	0.00%	51.50p	51.50p	50.40p	50.40p
190g	55.70p	55.70p	0.00%	53.50p	53.50p	52.40p	52.40p
200g	57.90p	57.90p	0.00%	55.60p	55.60p	54.40p	54.40p
210g	60.00p	60.10p	-0.20%	57.60p	57.70p	56.40p	56.50p
220g	62.40p	62.20p	0.30%	59.90p	59.70p	58.70p	58.50p
230g	64.80p	64.40p	0.60%	62.20p	61.80p	60.90p	60.50p
240g	67.20p	66.50p	1.10%	64.50p	63.80p	63.20p	62.50p
250g	69.60p	68.70p	1.30%	66.80p	66.00p	65.40p	64.60p
260g	72.00p	70.90p	1.60%	69.10p	68.10p	67.70p	66.60p
270g	74.40p	73.00p	1.90%	71.40p	70.10p	69.90p	68.60p
280g	76.80p	75.20p	2.10%	73.70p	72.20p	72.20p	70.70p
290g	79.20p	77.30p	2.50%	76.00p	74.20p	74.40p	72.70p
300g	81.60p	79.50p	2.60%	78.30p	76.30p	76.70p	74.70p
310g	83.90p	81.60p	2.80%	80.50p	78.30p	78.90p	76.70p
320g	86.30p	83.80p	3.00%	82.80p	80.40p	81.10p	78.80p
330g	88.70p	85.90p	3.30%	85.20p	82.50p	83.40p	80.70p
340g	91.00p	88.10p	3.30%	87.40p	84.60p	85.50p	82.80p
350g	93.40p	90.20p	3.50%	89.70p	86.60p	87.80p	84.80p
360g	95.80p	92.40p	3.70%	92.00p	88.70p	90.10p	86.90p
370g	98.10p	94.50p	3.80%	94.20p	90.70p	92.20p	88.80p
380g	100.50p	96.70p	3.90%	96.50p	92.80p	94.50p	90.90p
390g	102.80p	98.80p	4.00%	98.70p	94.80p	96.60p	92.90p
400g	105.20p	101.00p	4.20%	101.00p	97.00p	98.90p	94.90p
410g	107.20p	103.10p	4.00%	102.90p	99.00p	100.80p	96.90p
420g	109.30p	105.20p	3.90%	104.90p	101.00p	102.70p	98.90p
430g	<b>111.40</b> p	107.40p	3.70%	106.90p	103.10p	104.70p	101.00p
25	Royal Mail Tai	riff Guide Apr	il/2005	•			

Average	Packetpos	st		Packetsor		Flatsort 8		
Weight				@ 4% disc	ount	@ 6% disc	ount	
	New price	Old price	Change %	New price	Old price	New price	Old price	
440g	<b>113.50</b> p	109.50p	3.70%	109.00p	105.10p	106.70p	102.90p	
450g	<b>115.60</b> p	111.70p	3.50%	<b>111</b> .00p	107.20p	108.70p	105.00p	
460g	<b>117.70</b> p	113.80p	3.40%	<b>113.00</b> p	109.20p	<b>110.60</b> p	107.00p	
470g	<b>119.80</b> p	116.00p	3.30%	<b>115.00</b> p	111.40p	<b>112.60</b> p	109.00p	
480g	121.90p	118.10p	3.20%	<b>117.00</b> p	113.40p	114.60p	111.00p	
490g	124.00p	120.20p	3.20%	119.00p	115.40p	<b>11</b> 6.60p	113.00p	
500g	126.10p	122.40p	3.00%	121.10p	117.50p	<b>118.50</b> p	115.10p	
510g	128.20p	124.50p	3.00%	123.10p	119.50p	120.50p	117.00p	
520g	130.20p	126.60p	2.80%	125.00p	121.50p	122.40p	119.00p	
530g	132.30p	128.80p	2.70%	127.00p	123.60p	124.40p	121.10p	
540g	134.40p	130.90p	2.70%	129.00p	125.70p	126.30p	123.00p	
550g	136.50p	133.00p	2.60%	131.00p	127.70p	128.30p	125.00p	
560g	138.60p	135.20p	2.50%	133.10p	129.80p	130.30p	127.10p	
570g	140.70p	137.30p	2.50%	135.10p	131.80p	132.30p	129.10p	
580g	142.70p	139.40p	2.40%	137.00p	133.80p	134.10p	131.00p	
590g	144.80p	141.60p	2.30%	139.00p	135.90p	136.10p	133.10p	
600g	146.90p	143.70p	2.20%	141.00p	138.00p	138.10p	135.10p	
610g	149.00p	145.80p	2.20%	143.00p	140.00p	140.10p	137.10p	
620g	151.10p	148.00p	2.10%	145.10p	142.10p	142.00p	139.10p	
630g	153.10p	150.10p	2.00%	147.00p	144.10p	143.90p	141.10p	
640g	155.20p	152.20p	2.00%	149.00p	146.10p	145.90p	143.10p	
650g	157.30p	154.30p	1.90%	151.00p	148.10p	147.90p	145.00p	
660g	159.30p	156.50p	1.80%	152.90p	150.20p	149.70p	147.10p	
670g	161.40p	158.60p	1.80%	154.90p	152.30p	151.70p	149.10p	
680g	163.50p	160.70p	1.70%	157.00p	154.30p	153.70p	151.10p	
690g	165.60p	162.80p	1.70%	159.00p	156.30p	155.70p	153.00p	
700g	167.60p	165.00p	1.60%	160.90p	158.40p	157.50p	155.10p	
710g	169.70p	167.10p	1.60%	162.90p	160.40p	159.50p	157.10p	
720g	171.80p	169.20p	1.50%	164.90p	162.40p	161.50p	159.00p	
730g	173.80p	171.30p	1.50%	166.80p	164.40p	163.40p	161.00p	
740g	175.90p	173.50p	1.40%	168.90p	166.60p	165.30p	163.10p	
750g	178.00p	175.60p	1.40%	170.90p	168.60p	167.30p	165.10p	
760g	180.00p	177.70p	1.30%	172.80p	170.60p	169.20p	167.00p	
770g	182.10p	179.80p	1.30%	174.80p	172.60p	171.20p	169.00p	
780g	184.10p	181.90p	1.20%	176.70p	174.60p	173.10p	171.00p	
790g	186.20p	184.00p	1.20%	178.80p	176.60p	175.00p	173.00p	
800g	188.30p	186.20p	1.10%	180.80p	178.80p	177.00p	175.00p	
810g	190.30p	188.30p	1.10%	182.70p	180.80p	178.90p	177.00p	
820g	192.40p	190.40p	1.10%	184.70p	182.80p	180.90p	179.00p	
830g	194.40p	192.50p	1.00%	186.60p	184.80p	182.70p	181.00p	
840g	196.50p	194.60p	1.00%	188.60p	186.80p	184.70p	182.90p	

Average	Packetpos	t		Packetsor		Flatsort 8		
Weight				@ 4% disc	ount	@ 6% disc	ount	
	New price	Old price	Change %	New price	Old price	New price	Old price	
850g	198.50p	196.70p	0.90%	190.60p	188.80p	186.60p	184.90p	
860g	200.60p	198.80p	0.90%	192.60p	190.80p	188.60p	186.90p	
870g	202.60p	201.00p	0.80%	194.50p	193.00p	190.40p	188.90p	
880g	204.70p	203.10p	0.80%	196.50p	195.00p	192.40p	190.90p	
890g	206.70p	205.20p	0.70%	198.40p	197.00p	194.30p	192.90p	
900g	208.80p	207.30p	0.70%	200.40p	199.00p	196.30p	194.90p	
910g	210.80p	209.40p	0.70%	202.40p	201.00p	198.20p	196.80p	
920g	212.90p	211.50p	0.70%	204.40p	203.00p	200.10p	198.80p	
930g	214.90p	213.60p	0.60%	206.30p	205.10p	202.00p	200.80p	
940g	217.00p	215.70p	0.60%	208.30p	207.10p	204.00p	202.80p	
950g	219.00p	217.80p	0.60%	210.20p	209.10p	205.90p	204.70p	
960g	221.10p	219.90p	0.50%	212.30p	211.10p	207.80p	206.70p	
970g	223.10p	222.00p	0.50%	214.20p	213.10p	209.70p	208.70p	
980g	225.10p	224.10p	0.40%	216.10p	215.10p	211.60p	210.70p	
990g	227.20p	226.20p	0.40%	218.10p	217.20p	213.60p	212.60p	
1000g	229.20p	228.30p	0.40%	220.00p	219.20p	215.40p	214.60p	
1010g	231.30p	230.40p	0.40%	222.00p	221.20p	217.40p	216.60p	
1020g	233.30p	232.50p	0.30%	224.00p	223.20p	219.30p	218.60p	
1030g	235.30p	234.60p	0.30%	225.90p	225.20p	221.20p	220.50p	
1040g	237.40p	236.70p	0.30%	227.90p	227.20p	223.20p	222.50p	
1050g	239.40p	238.80p	0.30%	229.80p	229.20p	225.00p	224.50p	
1060g	241.40p	240.90p	0.20%	231.70p	231.30p	226.90p	226.40p	
1070g	243.50p	243.00p	0.20%	233.80p	233.30p	228.90p	228.40p	
1080g	245.50p	245.10p	0.20%	235.70p	235.30p	230.80p	230.40p	
1090g	247.50p	247.20p	0.10%	237.60p	237.30p	232.70p	232.40p	
<b>1100</b> g	249.50p	249.30p	0.10%	239.50p	239.30p	234.50p	234.30p	
1110g	251.60p	251.40p	0.10%	241.50p	241.30p	236.50p	236.30p	
1120g	253.60p	253.50p	0.00%	243.50p	243.40p	238.40p	238.30p	
1130g	255.60p	255.60p	0.00%	245.40p	245.40p	240.30p	240.30p	
1140g	257.70p	257.70p	0.00%	247.40p	247.40p	242.20p	242.20p	
1150g	259.70p	259.70p	0.00%	249.30p	249.30p	244.10p	244.10p	
1160g	261.70p	261.80p	0.00%	251.20p	251.30p	246.00p	246.10p	
1170g	263.70p	263.90p	-0.10%	253.20p	253.30p	247.90p	248.10p	
1180g	265.70p	266.00p	-0.10%	255.10p	255.40p	249.80p	250.00p	
1190g	267.80p	268.10p	-0.10%	257.10p	257.40p	251.70p	252.00p	
1200g	269.80p	270.20p	-0.10%	259.00p	259.40p	253.60p	254.00p	
1210g	271.80p	272.30p	-0.20%	260.90p	261.40p	255.50p	256.00p	
1220g	273.80p	274.40p	-0.20%	262.80p	263.40p	257.40p	257.90p	
1230g	275.80p	276.40p	-0.20%	264.80p	265.30p	259.30p	259.80p	
1240g	277.80p	278.50p	-0.30%	266.70p	267.40p	261.10p	261.80p	
1250g	279.90p	280.60p	-0.20%	268.70p	269.40p	263.10p	263.80p	

Average	Packetpos	it		Packetsor		Flatsort 8		
Weight				@ 4% disc	ount	@ 6% disc	ount	
	New price	Old price	Change %	New price	Old price	New price	Old price	
1260g	281.90p	282.70p	-0.30%	270.60p	271.40p	265.00p	265.70p	
1270g	283.90p	284.80p	-0.30%	272.50p	273.40p	266.90p	267.70p	
1280g	285.90p	286.90p	-0.30%	274.50p	275.40p	268.70p	269.70p	
1290g	287.90p	288.90p	-0.30%	276.40p	277.30p	270.60p	271.60p	
1300g	289.90p	291.00p	-0.40%	278.30p	279.40p	272.50p	273.50p	
1310g	291.90p	293.10p	-0.40%	280.20p	281.40p	274.40p	275.50p	
1320g	293.90p	295.20p	-0.40%	282.10p	283.40p	276.30p	277.50p	
1330g	295.90p	297.20p	-0.40%	284.10p	285.30p	278.10p	279.40p	
1340g	297.90p	299.30p	-0.50%	286.00p	287.30p	280.00p	281.30p	
1350g	299.90p	301.40p	-0.50%	287.90p	289.30p	281.90p	283.30p	
1360g	301.90p	303.50p	-0.50%	289.80p	291.40p	283.80p	285.30p	
1370g	303.90p	305.50p	-0.50%	291.70p	293.30p	285.70p	287.20p	
1380g	305.90p	307.60p	-0.60%	293.70p	295.30p	287.50p	289.10p	
1390g	307.90p	309.70p	-0.60%	295.60p	297.30p	289.40p	291.10p	
1400g	309.90p	311.80p	-0.60%	297.50p	299.30p	291.30p	293.10p	
1410g	311.90p	313.80p	-0.60%	299.40p	301.20p	293.20p	295.00p	
1420g	313.90p	315.90p	-0.60%	301.30p	303.30p	295.10p	296.90p	
1430g	315.90p	318.00p	-0.70%	303.30p	305.30p	296.90p	298.90p	
1440g	317.90p	320.00p	-0.70%	305.20p	307.20p	298.80p	300.80p	
1450g	319.90p	322.10p	-0.70%	307.10p	309.20p	300.70p	302.80p	
1460g	321.90p	324.20p	-0.70%	309.00p	311.20p	302.60p	304.70p	
1470g	323.90p	326.20p	-0.70%	310.90p	313.20p	304.50p	306.60p	
1480g	325.90p	328.30p	-0.70%	312.90p	315.20p	306.30p	308.60p	
1490g	327.90p	330.40p	-0.80%	314.80p	317.20p	308.20p	310.60p	
1500g	329.90p	332.40p	-0.80%	316.70p	319.10p	310.10p	312.50p	
1510g	331.90p	334.50p	-0.80%	318.60p	321.10p	312.00p	314.40p	
1520g	333.80p	336.60p	-0.80%	320.40p	323.10p	313.80p	316.40p	
1530g	335.80p	338.60p	-0.80%	322.40p	325.10p	315.70p	318.30p	
1540g	337.80p	340.70p	-0.90%	324.30p	327.10p	317.50p	320.30p	
1550g	339.80p	342.70p	-0.80%	326.20p	329.00p	319.40p	322.10p	
1560g	341.80p	344.80p	-0.90%	328.10p	331.00p	321.30p	324.10p	
1570g	343.80p	346.90p	-0.90%	330.00p	333.00p	323.20p	326.10p	
1580g	345.70p	348.90p	-0.90%	331.90p	334.90p	325.00p	328.00p	
1590g	347.70p	351.00p	-0.90%	333.80p	337.00p	326.80p	329.90p	
1600g	349.70p	353.00p	-0.90%	335.70p	338.90p	328.70p	331.80p	
1610g	351.70p	355.10p	-1.00%	337.60p	340.90p	330.60p	333.80p	
1620g	353.70p	357.10p	-1.00%	339.60p	342.80p	332.50p	335.70p	
1630g	355.60p	359.20p	-1.00%	341.40p	344.80p	334.30p	337.60p	
1640g	357.60p	361.30p	-1.00%	343.30p	346.80p	336.10p	339.60p	
1650g	359.60p	363.30p	-1.00%	345.20p	348.80p	338.00p	341.50p	
1660g	361.50p	365.40p	-1.10%	347.00p	350.80p	339.80p	343.50p	
	<b>.</b>					<mark>.</mark>		

Average Weight	Packetpos	t		Packetsor @ 4% disc		Flatsort 8 @ 6% disc	ount
	New price	Old price	Change %	New price	Old price	New price	Old price
1670g	363.50p	367.40p	-1.10%	349.00p	352.70p	341.70p	345.40p
1680g	365.50p	369.50p	-1.10%	350.90p	354.70p	343.60p	347.30p
1690g	367.50p	371.50p	-1.10%	352.80p	356.60p	345.50p	349.20p
1700g	369.40p	373.60p	-1.10%	354.60p	358.70p	347.20p	351.20p
1710g	371.40p	375.60p	-1.10%	356.50p	360.60p	349.10p	353.10p
1720g	373.40p	377.70p	-1.10%	358.50p	362.60p	351.00p	355.00p
1730g	375.30p	379.70p	-1.20%	360.30p	364.50p	352.80p	356.90p
1740g	377.30p	381.80p	-1.20%	362.20p	366.50p	354.70p	358.90p
1750g	379.30p	383.80p	-1.20%	364.10p	368.40p	356.50p	360.80p
1760g	381.20p	385.80p	-1.20%	366.00p	370.40p	358.30p	362.70p
1770g	383.20p	387.90p	-1.20%	367.90p	372.40p	360.20p	364.60p
1780g	385.10p	389.90p	-1.20%	369.70p	374.30p	362.00p	366.50p
1790g	387.10p	392.00p	-1.30%	371.60p	376.30p	363.90p	368.50p
1800g	389.10p	394.00p	-1.20%	373.50p	378.20p	365.80p	370.40p
1810g	391.00p	396.10p	-1.30%	375.40p	380.30p	367.50p	372.30p
1820g	393.00p	398.10p	-1.30%	377.30p	382.20p	369.40p	374.20p
1830g	394.90p	400.10p	-1.30%	379.10p	384.10p	371.20p	376.10p
1840g	396.90p	402.20p	-1.30%	381.00p	386.10p	373.10p	378.10p
1850g	398.80p	404.20p	-1.30%	382.80p	388.00p	374.90p	379.90p
1860g	400.80p	406.30p	-1.40%	384.80p	390.00p	376.80p	381.90p
1870g	402.70p	408.30p	-1.40%	386.60p	392.00p	378.50p	383.80p
1880g	404.70p	410.30p	-1.40%	388.50p	393.90p	380.40p	385.70p
1890g	406.60p	412.40p	-1.40%	390.30p	395.90p	382.20p	387.70p
1900g	408.60p	414.40p	-1.40%	392.30p	397.80p	384.10p	389.50p
1910g	410.50p	416.40p	-1.40%	394.10p	399.70p	385.90p	391.40p
1920g	412.50p	418.50p	-1.40%	396.00p	401.80p	387.80p	393.40p
1930g	414.40p	420.50p	-1.50%	397.80p	403.70p	389.50p	395.30p
1940g	416.40p	422.50p	-1.40%	399.70p	405.60p	391.40p	397.20p
1950g	418.30p	424.60p	-1.50%	401.60p	407.60p	393.20p	399.10p
1960g	420.30p	426.60p	-1.50%	403.50p	409.50p	395.10p	401.00p
1970g	422.20p	428.60p	-1.50%	405.30p	411.50p	396.90p	402.90p
1980g	424.10p	430.60p	-1.50%	407.10p	413.40p	398.70p	404.80p
1990g	426.10p	432.70p	-1.50%	409.10p	415.40p	400.50p	406.70p
2000g	428.00p	434.70p	-1.50%	410.90p	417.30p	402.30p	408.60p

If you sell products online or via a catalogue, this service helps your customers send back anything they decide not to buy. It's easy and free for them to use, and you'll receive a flat rate price based on the average weight of the packages returned. To qualify you need to have more than 2,000 packages a year sent back to a single business address.

Average Weight	First Class	;			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
61g	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
70g	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
80g	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
90g	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
100g	£0.66	£0.66	£0.00	0.00%	£0.56	£0.56	£0.00	0.00%	
110g	£0.70	£0.70	£0.00	0.00%	£0.59	£0.59	£0.00	0.00%	
120g	£0.73	£0.73	£0.00	0.00%	£0.62	£0.62	£0.00	0.00%	
130g	£0.76	£0.76	£0.00	0.00%	£0.64	£0.64	£0.00	0.00%	
140g	£0.79	£0.79	£0.00	0.00%	£0.67	£0.67	£0.00	0.00%	
150g	£0.83	£0.83	£0.00	0.00%	£0.69	£0.69	£0.00	0.00%	
160g	£0.86	£0.86	£0.00	0.00%	£0.71	£0.71	£0.00	0.00%	
170g	£0.89	£0.89	£0.00	0.00%	£0.74	£0.74	£0.00	0.00%	
 180g	£0.92	£0.92	£0.00	0.00%	£0.76	£0.76	£0.00	0.00%	
190g	£0.95	£0.95	£0.00	0.00%	£0.78	£0.78	£0.00	0.00%	
200g	£0.98	£0.98	£0.00	0.00%	£0.80	£0.80	£0.00	0.00%	
210g	£1.01	£1.01	£0.00	0.00%	£0.83	£0.83	£0.00	0.00%	
220g	£1.04	£1.04	£0.00	0.00%	£0.85	£0.85	£0.00	0.00%	
230g	£1.07	£1.07	£0.00	0.00%	£0.87	£0.87	£0.00	0.00%	
240g	£1.10	£1.10	£0.00	0.00%	£0.89	£0.89	£0.00	0.00%	
250g	£1.13	£1.13	£0.00	0.00%	£0.91	£0.91	£0.00	0.00%	
260g	£1.16	£1.16	£0.00	0.00%	£0.93	£0.93	£0.00	0.00%	
270g	£1.19	£1.19	£0.00	0.00%	£0.95	£0.95	£0.00	0.00%	
280g	£1.21	£1.21	£0.00	0.00%	£0.97	£0.97	£0.00	0.00%	
290g	£1.24	£1.24	£0.00	0.00%	£0.99	£0.99	£0.00	0.00%	
300g	£1.27	£1.27	£0.00	0.00%	£1.01	£1.01	£0.00	0.00%	
310g	£1.30	£1.30	£0.00	0.00%	£1.03	£1.03	£0.00	0.00%	
320g	£1.33	£1.33	£0.00	0.00%	£1.05	£1.05	£0.00	0.00%	
330g	£1.36	£1.36	£0.00	0.00%	£1.07	£1.07	£0.00	0.00%	
340g	£1.38	£1.38	£0.00	0.00%	£1.09	£1.09	£0.00	0.00%	
350g	£1.41	£1.41	£0.00	0.00%	£1.11	£1.11	£0.00	0.00%	
360g	£1.44	£1.44	£0.00	0.00%	£1.13	£1.13	£0.00	0.00%	
370g	£1.47	£1.47	£0.00	0.00%	£1.15	£1.15	£0.00	0.00%	
380g	£1.50	£1.50	£0.00	0.00%	£1.17	£1.17	£0.00	0.00%	
390g	£1.52	£1.52	£0.00	0.00%	£1.19	£1.19	£0.00	0.00%	
400g	£1.55	£1.55	£0.00	0.00%	£1.21	£1.21	£0.00	0.00%	

Average Weight	First Class	;			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
410g	£1.58	£1.58	£0.00	0.00%	£1.22	£1.22	£0.00	0.00%	
420g	£1.60	£1.60	£0.00	0.00%	£1.24	£1.24	£0.00	0.00%	
430g	£1.63	£1.63	£0.00	0.00%	£1.26	£1.26	£0.00	0.00%	
440g	£1.66	£1.66	£0.00	0.00%	£1.28	£1.28	£0.00	0.00%	
450g	£1.69	£1.69	£0.00	0.00%	£1.30	£1.30	£0.00	0.00%	
460g	£1.71	£1.71	£0.00	0.00%	£1.32	£1.32	£0.00	0.00%	
470g	£1.74	£1.74	£0.00	0.00%	£1.33	£1.33	£0.00	0.00%	
480g	£1.77	£1.77	£0.00	0.00%	£1.35	£1.35	£0.00	0.00%	
490g	£1.79	£1.79	£0.00	0.00%	£1.37	£1.37	£0.00	0.00%	
500g	£1.82	£1.82	£0.00	0.00%	£1.39	£1.39	£0.00	0.00%	
510g	£1.85	£1.85	£0.00	0.00%	£1.40	£1.40	£0.00	0.00%	
520g	£1.87	£1.87	£0.00	0.00%	£1.42	£1.42	£0.00	0.00%	
530g	£1.90	£1.90	£0.00	0.00%	£1.44	£1.44	£0.00	0.00%	
540g	£1.92	£1.92	£0.00	0.00%	£1.46	£1.46	£0.00	0.00%	
550g	£1.95	£1.95	£0.00	0.00%	£1.47	£1.47	£0.00	0.00%	
560g	£1.98	£1.98	£0.00	0.00%	£1.49	£1.49	£0.00	0.00%	
570g	£2.00	£2.00	£0.00	0.00%	£1.51	£1.51	£0.00	0.00%	
580g	£2.03	£2.03	£0.00	0.00%	£1.52	£1.52	£0.00	0.00%	
590g	£2.06	£2.06	£0.00	0.00%	£1.54	£1.54	£0.00	0.00%	
600g	£2.08	£2.08	£0.00	0.00%	£1.56	£1.56	£0.00	0.00%	
610g	£2.11	£2.11	£0.00	0.00%	£1.57	£1.57	£0.00	0.00%	
620g	£2.13	£2.13	£0.00	0.00%	£1.59	£1.59	£0.00	0.00%	
630g	£2.16	£2.16	£0.00	0.00%	£1.61	£1.61	£0.00	0.00%	
640g	£2.18	£2.18	£0.00	0.00%	£1.62	£1.62	£0.00	0.00%	
650g	£2.21	£2.21	£0.00	0.00%	£1.64	£1.64	£0.00	0.00%	
660g	£2.24	£2.24	£0.00	0.00%	£1.66	£1.66	£0.00	0.00%	
670g	£2.26	£2.26	£0.00	0.00%	£1.67	£1.67	£0.00	0.00%	
680g	£2.29	£2.29	£0.00	0.00%	£1.69	£1.69	£0.00	0.00%	
690g	£2.31	£2.31	£0.00	0.00%	£1.71	£1.71	£0.00	0.00%	
700g	£2.34	£2.34	£0.00	0.00%	£1.72	£1.72	£0.00	0.00%	
710g	£2.36	£2.36	£0.00	0.00%	£1.74	£1.74	£0.00	0.00%	
720g	£2.39	£2.39	£0.00	0.00%	£1.75	£1.75	£0.00	0.00%	
730g	£2.41	£2.41	£0.00	0.00%	£1.77	£1.77	£0.00	0.00%	
740g	£2.44	£2.44	£0.00	0.00%	£1.79	£1.79	£0.00	0.00%	
750g	£2.46	£2.46	£0.00	0.00%	£1.80	£1.80	£0.00	0.00%	
760g	£2.49	£2.49	£0.00	0.00%	£1.82	£1.82	£0.00	0.00%	
770g	£2.51	£2.51	£0.00	0.00%	£1.83	£1.83	£0.00	0.00%	
780g	£2.54	£2.54	£0.00	0.00%	£1.85	£1.85	£0.00	0.00%	
790g	£2.56	£2.56	£0.00	0.00%	£1.86	£1.86	£0.00	0.00%	
800g	£2.59	£2.59	£0.00	0.00%	£1.88	£1.88	£0.00	0.00%	
810g	£2.61	£2.61	£0.00	0.00%	£1.89	£1.89	£0.00	0.00%	

Average Weight	First Class				Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
820g	£2.64	£2.64	£0.00	0.00%	£1.91	£1.91	£0.00	0.00%	
830g	£2.66	£2.66	£0.00	0.00%	£1.93	£1.93	£0.00	0.00%	
840g	£2.69	£2.69	£0.00	0.00%	£1.94	£1.94	£0.00	0.00%	
850g	£2.71	£2.71	£0.00	0.00%	£1.96	£1.96	£0.00	0.00%	
860g	£2.74	£2.74	£0.00	0.00%	£1.97	£1.97	£0.00	0.00%	
870g	£2.76	£2.76	£0.00	0.00%	£1.99	£1.99	£0.00	0.00%	
880g	£2.78	£2.78	£0.00	0.00%	£2.00	£2.00	£0.00	0.00%	
890g	£2.81	£2.81	£0.00	0.00%	£2.02	£2.02	£0.00	0.00%	
900g	£2.83	£2.83	£0.00	0.00%	£2.03	£2.03	£0.00	0.00%	
910g	£2.86	£2.86	£0.00	0.00%	£2.05	£2.05	£0.00	0.00%	
920g	£2.88	£2.88	£0.00	0.00%	£2.06	£2.06	£0.00	0.00%	
930g	£2.91	£2.91	£0.00	0.00%	£2.08	£2.08	£0.00	0.00%	
940g	£2.93	£2.93	£0.00	0.00%	£2.09	£2.09	£0.00	0.00%	
950g	£2.96	£2.96	£0.00	0.00%	£2.11	£2.11	£0.00	0.00%	
960g	£2.98	£2.98	£0.00	0.00%	£2.12	£2.12	£0.00	0.00%	
970g	£3.00	£3.00	£0.00	0.00%	£2.14	£2.14	£0.00	0.00%	
980g	£3.03	£3.03	£0.00	0.00%	£2.15	£2.15	£0.00	0.00%	
990g	£3.05	£3.05	£0.00	0.00%	£2.17	£2.17	£0.00	0.00%	
1000g	£3.08	£3.08	£0.00	0.00%	£2.18	£2.18	£0.00	0.00%	
1010g	£3.10	£3.10	£0.00	0.00%	£2.20	£2.20	£0.00	0.00%	
1020g	£3.12	£3.12	£0.00	0.00%	£2.21	£2.21	£0.00	0.00%	
1030g	£3.15	£3.15	£0.00	0.00%	£2.23	£2.23	£0.00	0.00%	
1040g	£3.17	£3.17	£0.00	0.00%	£2.24	£2.24	£0.00	0.00%	
1050g	£3.20	£3.20	£0.00	0.00%	£2.25	£2.25	£0.00	0.00%	
1060g	£3.22	£3.22	£0.00	0.00%	£2.27	£2.27	£0.00	0.00%	
1070g	£3.24	£3.24	£0.00	0.00%	£2.28	£2.28	£0.00	0.00%	
1080g	£3.27	£3.27	£0.00	0.00%	£2.30	£2.30	£0.00	0.00%	
1090g	£3.29	£3.29	£0.00	0.00%	£2.31	£2.31	£0.00	0.00%	
<b>1100</b> g	£3.32	£3.32	£0.00	0.00%	£2.33	£2.33	£0.00	0.00%	
1110g	£3.34	£3.34	£0.00	0.00%	£2.34	£2.34	£0.00	0.00%	
1120g	£3.36	£3.36	£0.00	0.00%	£2.35	£2.35	£0.00	0.00%	
1130g	£3.39	£3.39	£0.00	0.00%	£2.37	£2.37	£0.00	0.00%	
1140g	£3.41	£3.41	£0.00	0.00%	£2.38	£2.38	£0.00	0.00%	
<b>1150</b> g	£3.43	£3.43	£0.00	0.00%	£2.40	£2.40	£0.00	0.00%	
1160g	£3.46	£3.46	£0.00	0.00%	£2.41	£2.41	£0.00	0.00%	
1170g	£3.48	£3.48	£0.00	0.00%	£2.43	£2.43	£0.00	0.00%	
1180g	£3.50	£3.50	£0.00	0.00%	£2.44	£2.44	£0.00	0.00%	
1190g	£3.53	£3.53	£0.00	0.00%	£2.45	£2.45	£0.00	0.00%	
1200g	£3.55	£3.55	£0.00	0.00%	£2.47	£2.47	£0.00	0.00%	
1210g	£3.57	£3.57	£0.00	0.00%	£2.48	£2.48	£0.00	0.00%	
1220g	£3.60	£3.60	£0.00	0.00%	£2.50	£2.50	£0.00	0.00%	

Average Weight	First Class	5			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
1230g	£3.62	£3.62	£0.00	0.00%	£2.51	£2.51	£0.00	0.00%	
1240g	£3.65	£3.65	£0.00	0.00%	£2.52	£2.52	£0.00	0.00%	
1250g	£3.67	£3.67	£0.00	0.00%	£2.54	£2.54	£0.00	0.00%	
1260g	£3.69	£3.69	£0.00	0.00%	£2.55	£2.55	£0.00	0.00%	
1270g	£3.72	£3.72	£0.00	0.00%	£2.57	£2.57	£0.00	0.00%	
1280g	£3.74	£3.74	£0.00	0.00%	£2.58	£2.58	£0.00	0.00%	
1290g	£3.76	£3.76	£0.00	0.00%	£2.59	£2.59	£0.00	0.00%	
1300g	£3.78	£3.78	£0.00	0.00%	£2.61	£2.61	£0.00	0.00%	
1310g	£3.81	£3.81	£0.00	0.00%	£2.62	£2.62	£0.00	0.00%	
1320g	£3.83	£3.83	£0.00	0.00%	£2.63	£2.63	£0.00	0.00%	
1330g	£3.85	£3.85	£0.00	0.00%	£2.65	£2.65	£0.00	0.00%	
1340g	£3.88	£3.88	£0.00	0.00%	£2.66	£2.66	£0.00	0.00%	
1350g	£3.90	£3.90	£0.00	0.00%	£2.68	£2.68	£0.00	0.00%	
1360g	£3.92	£3.92	£0.00	0.00%	£2.69	£2.69	£0.00	0.00%	
1370g	£3.95	£3.95	£0.00	0.00%	£2.70	£2.70	£0.00	0.00%	
1380g	£3.97	£3.97	£0.00	0.00%	£2.72	£2.72	£0.00	0.00%	
1390g	£3.99	£3.99	£0.00	0.00%	£2.73	£2.73	£0.00	0.00%	
1400g	£4.02	£4.02	£0.00	0.00%	£2.74	£2.74	£0.00	0.00%	
1410g	£4.04	£4.04	£0.00	0.00%	£2.76	£2.76	£0.00	0.00%	
1420g	£4.06	£4.06	£0.00	0.00%	£2.77	£2.77	£0.00	0.00%	
1430g	£4.08	£4.08	£0.00	0.00%	£2.78	£2.78	£0.00	0.00%	
1440g	£4.11	£4.11	£0.00	0.00%	£2.80	£2.80	£0.00	0.00%	
1450g	£4.13	£4.13	£0.00	0.00%	£2.81	£2.81	£0.00	0.00%	
1460g	£4.15	£4.15	£0.00	0.00%	£2.82	£2.82	£0.00	0.00%	
1470g	£4.18	£4.18	£0.00	0.00%	£2.84	£2.84	£0.00	0.00%	
1480g	£4.20	£4.20	£0.00	0.00%	£2.85	£2.85	£0.00	0.00%	
1490g	£4.22	£4.22	£0.00	0.00%	£2.86	£2.86	£0.00	0.00%	
<b>1500</b> g	£4.24	£4.24	£0.00	0.00%	£2.88	£2.88	£0.00	0.00%	
1510g	£4.27	£4.27	£0.00	0.00%	£2.89	£2.89	£0.00	0.00%	
1520g	£4.29	£4.29	£0.00	0.00%	£2.90	£2.90	£0.00	0.00%	
1530g	£4.31	£4.31	£0.00	0.00%	£2.92	£2.92	£0.00	0.00%	
1540g	£4.34	£4.34	£0.00	0.00%	£2.93	£2.93	£0.00	0.00%	
1550g	£4.36	£4.36	£0.00	0.00%	£2.94	£2.94	£0.00	0.00%	
1560g	£4.38	£4.38	£0.00	0.00%	£2.96	£2.96	£0.00	0.00%	
1570g	£4.40	£4.40	£0.00	0.00%	£2.97	£2.97	£0.00	0.00%	
1580g	£4.43	£4.43	£0.00	0.00%	£2.98	£2.98	£0.00	0.00%	
1590g	£4.45	£4.45	£0.00	0.00%	£2.99	£2.99	£0.00	0.00%	
1600g	£4.47	£4.47	£0.00	0.00%	£3.01	£3.01	£0.00	0.00%	
1610g	£4.49	£4.49	£0.00	0.00%	£3.02	£3.02	£0.00	0.00%	
1620g	£4.52	£4.52	£0.00	0.00%	£3.03	£3.03	£0.00	0.00%	
1630g	£4.54	£4.54	£0.00	0.00%	£3.05	£3.05	£0.00	0.00%	

	F: . CI				C 1.61				
Average Weight	First Class	,			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
1640g	£4.56	£4.56	£0.00	0.00%	£3.06	£3.06	£0.00	0.00%	
<b>1650</b> g	£4.58	£4.58	£0.00	0.00%	£3.07	£3.07	£0.00	0.00%	
1660g	£4.61	£4.61	£0.00	0.00%	£3.09	£3.09	£0.00	0.00%	
1670g	£4.63	£4.63	£0.00	0.00%	£3.10	£3.10	£0.00	0.00%	
1680g	£4.65	£4.65	£0.00	0.00%	£3.11	£3.11	£0.00	0.00%	
1690g	£4.67	£4.67	£0.00	0.00%	£3.12	£3.12	£0.00	0.00%	
<b>1700</b> g	£4.70	£4.70	£0.00	0.00%	£3.14	£3.14	£0.00	0.00%	
1710g	£4.72	£4.72	£0.00	0.00%	£3.15	£3.15	£0.00	0.00%	
1720g	£4.74	£4.74	£0.00	0.00%	£3.16	£3.16	£0.00	0.00%	
1730g	£4.76	£4.76	£0.00	0.00%	£3.18	£3.18	£0.00	0.00%	
1740g	£4.79	£4.79	£0.00	0.00%	£3.19	£3.19	£0.00	0.00%	
1750g	£4.81	£4.81	£0.00	0.00%	£3.20	£3.20	£0.00	0.00%	
1760g	£4.83	£4.83	£0.00	0.00%	£3.21	£3.21	£0.00	0.00%	
1770g	£4.85	£4.85	£0.00	0.00%	£3.23	£3.23	£0.00	0.00%	
1780g	£4.87	£4.87	£0.00	0.00%	£3.24	£3.24	£0.00	0.00%	
1790g	£4.90	£4.90	£0.00	0.00%	£3.25	£3.25	£0.00	0.00%	
1800g	£4.92	£4.92	£0.00	0.00%	£3.26	£3.26	£0.00	0.00%	
1810g	£4.94	£4.94	£0.00	0.00%	£3.28	£3.28	£0.00	0.00%	
1820g	£4.96	£4.96	£0.00	0.00%	£3.29	£3.29	£0.00	0.00%	
1830g	£4.99	£4.99	£0.00	0.00%	£3.30	£3.30	£0.00	0.00%	
1840g	£5.01	£5.01	£0.00	0.00%	£3.31	£3.31	£0.00	0.00%	
1850g	£5.03	£5.03	£0.00	0.00%	£3.33	£3.33	£0.00	0.00%	
1860g	£5.05	£5.05	£0.00	0.00%	£3.34	£3.34	£0.00	0.00%	
1870g	£5.07	£5.07	£0.00	0.00%	£3.35	£3.35	£0.00	0.00%	
1880g	£5.10	£5.10	£0.00	0.00%	£3.36	£3.36	£0.00	0.00%	
1890g	£5.12	£5.12	£0.00	0.00%	£3.38	£3.38	£0.00	0.00%	
<b>1900</b> g	£5.14	£5.14	£0.00	0.00%	£3.39	£3.39	£0.00	0.00%	
1910g	£5.16	£5.16	£0.00	0.00%	£3.40	£3.40	£0.00	0.00%	
1920g	£5.18	£5.18	£0.00	0.00%	£3.41	£3.41	£0.00	0.00%	
1930g	£5.21	£5.21	£0.00	0.00%	£3.43	£3.43	£0.00	0.00%	
1940g	£5.23	£5.23	£0.00	0.00%	£3.44	£3.44	£0.00	0.00%	
<b>1950</b> g	£5.25	£5.25	£0.00	0.00%	£3.45	£3.45	£0.00	0.00%	
1960g	£5.27	£5.27	£0.00	0.00%	£3.46	£3.46	£0.00	0.00%	
1970g	£5.29	£5.29	£0.00	0.00%	£3.48	£3.48	£0.00	0.00%	
1980g	£5.32	£5.32	£0.00	0.00%	£3.49	£3.49	£0.00	0.00%	
1990g	£5.34	£5.34	£0.00	0.00%	£3.50	£3.50	£0.00	0.00%	
2000g	£5.36	£5.36	£0.00	0.00%	£3.51	£3.51	£0.00	0.00%	
2010g	£5.38	£5.38	£0.00	0.00%	£3.52	£3.52	£0.00	0.00%	
2020g	£5.40	£5.40	£0.00	0.00%	£3.53	£3.53	£0.00	0.00%	
2030g	£5.42	£5.42	£0.00	0.00%	£3.54	£3.54	£0.00	0.00%	
2040g	£5.44	£5.44	£0.00	0.00%	£3.55	£3.55	£0.00	0.00%	

Average Weight	First Class	;			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
2050g	£5.46	£5.46	£0.00	0.00%	£3.56	£3.56	£0.00	0.00%	
2060g	£5.48	£5.48	£0.00	0.00%	£3.57	£3.57	£0.00	0.00%	
2070g	£5.50	£5.50	£0.00	0.00%	£3.58	£3.58	£0.00	0.00%	
2080g	£5.52	£5.52	£0.00	0.00%	£3.59	£3.59	£0.00	0.00%	
2090g	£5.54	£5.54	£0.00	0.00%	£3.60	£3.60	£0.00	0.00%	
2100g	£5.56	£5.56	£0.00	0.00%	£3.61	£3.61	£0.00	0.00%	
2110g	£5.58	£5.58	£0.00	0.00%	£3.62	£3.62	£0.00	0.00%	
2120g	£5.60	£5.60	£0.00	0.00%	£3.63	£3.63	£0.00	0.00%	
2130g	£5.62	£5.62	£0.00	0.00%	£3.64	£3.64	£0.00	0.00%	
2140g	£5.64	£5.64	£0.00	0.00%	£3.65	£3.65	£0.00	0.00%	
2150g	£5.66	£5.66	£0.00	0.00%	£3.66	£3.66	£0.00	0.00%	
2160g	£5.68	£5.68	£0.00	0.00%	£3.67	£3.67	£0.00	0.00%	
2170g	£5.70	£5.70	£0.00	0.00%	£3.68	£3.68	£0.00	0.00%	
2180g	£5.72	£5.72	£0.00	0.00%	£3.69	£3.69	£0.00	0.00%	
2190g	£5.74	£5.74	£0.00	0.00%	£3.70	£3.70	£0.00	0.00%	
2200g	£5.76	£5.76	£0.00	0.00%	£3.71	£3.71	£0.00	0.00%	
2210g	£5.78	£5.78	£0.00	0.00%	£3.72	£3.72	£0.00	0.00%	
2220g	£5.80	£5.80	£0.00	0.00%	£3.73	£3.73	£0.00	0.00%	
2230g	£5.82	£5.82	£0.00	0.00%	£3.74	£3.74	£0.00	0.00%	
2240g	£5.84	£5.84	£0.00	0.00%	£3.75	£3.75	£0.00	0.00%	
2250g	£5.86	£5.86	£0.00	0.00%	£3.76	£3.76	£0.00	0.00%	
2260g	£5.88	£5.88	£0.00	0.00%	£3.77	£3.77	£0.00	0.00%	
2270g	£5.90	£5.90	£0.00	0.00%	£3.78	£3.78	£0.00	0.00%	
2280g	£5.92	£5.92	£0.00	0.00%	£3.79	£3.79	£0.00	0.00%	
2290g	£5.94	£5.94	£0.00	0.00%	£3.80	£3.80	£0.00	0.00%	
2300g	£5.96	£5.96	£0.00	0.00%	£3.81	£3.81	£0.00	0.00%	
2310g	£5.98	£5.98	£0.00	0.00%	£3.82	£3.82	£0.00	0.00%	
2320g	£6.00	£6.00	£0.00	0.00%	£3.83	£3.83	£0.00	0.00%	
2330g	£6.02	£6.02	£0.00	0.00%	£3.84	£3.84	£0.00	0.00%	
2340g	£6.04	£6.04	£0.00	0.00%	£3.85	£3.85	£0.00	0.00%	
2350g	£6.06	£6.06	£0.00	0.00%	£3.86	£3.86	£0.00	0.00%	
2360g	£6.08	£6.08	£0.00	0.00%	£3.87	£3.87	£0.00	0.00%	
2370g	£6.10	£6.10	£0.00	0.00%	£3.88	£3.88	£0.00	0.00%	
2380g	£6.12	£6.12	£0.00	0.00%	£3.89	£3.89	£0.00	0.00%	
2390g	£6.14	£6.14	£0.00	0.00%	£3.90	£3.90	£0.00	0.00%	
2400g	£6.16	£6.16	£0.00	0.00%	£3.91	£3.91	£0.00	0.00%	
2410g	£6.18	£6.18	£0.00	0.00%	£3.92	£3.92	£0.00	0.00%	
2420g	£6.20	£6.20	£0.00	0.00%	£3.93	£3.93	£0.00	0.00%	
2430g	£6.22	£6.22	£0.00	0.00%	£3.94	£3.94	£0.00	0.00%	
2440g	£6.24	£6.24	£0.00	0.00%	£3.95	£3.95	£0.00	0.00%	
2450g	£6.26	£6.26	£0.00	0.00%	£3.96	£3.96	£0.00	0.00%	

Average Weight	First Class	;			Second Class				
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
2460g	£6.28	£6.28	£0.00	0.00%	£3.97	£3.97	£0.00	0.00%	
2470g	£6.30	£6.30	£0.00	0.00%	£3.98	£3.98	£0.00	0.00%	
2480g	£6.32	£6.32	£0.00	0.00%	£3.99	£3.99	£0.00	0.00%	
2490g	£6.34	£6.34	£0.00	0.00%	£4.00	£4.00	£0.00	0.00%	
2500g	£6.36	£6.36	£0.00	0.00%	£4.01	£4.01	£0.00	0.00%	
2510g	£6.38	£6.38	£0.00	0.00%	£4.02	£4.02	£0.00	0.00%	
2520g	£6.40	£6.40	£0.00	0.00%	£4.03	£4.03	£0.00	0.00%	
2530g	£6.42	£6.42	£0.00	0.00%	£4.04	£4.04	£0.00	0.00%	
2540g	£6.44	£6.44	£0.00	0.00%	£4.05	£4.05	£0.00	0.00%	
2550g	£6.46	£6.46	£0.00	0.00%	£4.06	£4.06	£0.00	0.00%	
2560g	£6.48	£6.48	£0.00	0.00%	£4.07	£4.07	£0.00	0.00%	
2570g	£6.50	£6.50	£0.00	0.00%	£4.08	£4.08	£0.00	0.00%	
2580g	£6.52	£6.52	£0.00	0.00%	£4.09	£4.09	£0.00	0.00%	
2590g	£6.54	£6.54	£0.00	0.00%	£4.10	£4.10	£0.00	0.00%	
2600g	£6.56	£6.56	£0.00	0.00%	£4.11	£4.11	£0.00	0.00%	
2610g	£6.58	£6.58	£0.00	0.00%	£4.12	£4.12	£0.00	0.00%	
2620g	£6.60	£6.60	£0.00	0.00%	£4.13	£4.13	£0.00	0.00%	
2630g	£6.62	£6.62	£0.00	0.00%	£4.14	£4.14	£0.00	0.00%	
2640g	£6.64	£6.64	£0.00	0.00%	£4.15	£4.15	£0.00	0.00%	
2650g	£6.66	£6.66	£0.00	0.00%	£4.16	£4.16	£0.00	0.00%	
2660g	£6.68	£6.68	£0.00	0.00%	£4.17	£4.17	£0.00	0.00%	
2670g	£6.70	£6.70	£0.00	0.00%	£4.18	£4.18	£0.00	0.00%	
2680g	£6.72	£6.72	£0.00	0.00%	£4.19	£4.19	£0.00	0.00%	
2690g	£6.74	£6.74	£0.00	0.00%	£4.20	£4.20	£0.00	0.00%	
2700g	£6.76	£6.76	£0.00	0.00%	£4.21	£4.21	£0.00	0.00%	
2710g	£6.78	£6.78	£0.00	0.00%	£4.22	£4.22	£0.00	0.00%	
2720g	£6.80	£6.80	£0.00	0.00%	£4.23	£4.23	£0.00	0.00%	
2730g	£6.82	£6.82	£0.00	0.00%	£4.24	£4.24	£0.00	0.00%	
2740g	£6.84	£6.84	£0.00	0.00%	£4.25	£4.25	£0.00	0.00%	
2750g	£6.86	£6.86	£0.00	0.00%	£4.26	£4.26	£0.00	0.00%	
2760g	£6.88	£6.88	£0.00	0.00%	£4.27	£4.27	£0.00	0.00%	
2770g	£6.90	£6.90	£0.00	0.00%	£4.28	£4.28	£0.00	0.00%	
2780g	£6.92	£6.92	£0.00	0.00%	£4.29	£4.29	£0.00	0.00%	
2790g	£6.94	£6.94	£0.00	0.00%	£4.30	£4.30	£0.00	0.00%	
2800g	£6.96	£6.96	£0.00	0.00%	£4.31	£4.31	£0.00	0.00%	
2810g	£6.98	£6.98	£0.00	0.00%	£4.32	£4.32	£0.00	0.00%	
2820g	£7.00	£7.00	£0.00	0.00%	£4.33	£4.33	£0.00	0.00%	
2830g	£7.02	£7.02	£0.00	0.00%	£4.34	£4.34	£0.00	0.00%	
2840g	£7.04	£7.04	£0.00	0.00%	£4.35	£4.35	£0.00	0.00%	
2850g	£7.06	£7.06	£0.00	0.00%	£4.36	£4.36	£0.00	0.00%	
2860g	£7.08	£7.08	£0.00	0.00%	£4.37	£4.37	£0.00	0.00%	

Average	First Class	;			Second Cla	ass		
Weight				<b>C</b> 1 <b>1</b> 1				<u> </u>
2070a	New price £7.10	Old price £7.10	Change £	Change %	New price £4.38		Change £	Change % 0.00%
2870g				0.00%	•••	£4.38	£0.00	
2880g	£7.12	£7.12	£0.00	0.00%	£4.39	£4.39	£0.00	0.00%
2890g	£7.14	£7.14	£0.00	0.00%	£4.40	£4.40	£0.00	0.00%
2900g	£7.16	£7.16	£0.00	0.00%	£4.41	£4.41	£0.00	0.00%
2910g	£7.18	£7.18	£0.00	0.00%	£4.42	£4.42	£0.00	0.00%
2920g	£7.20	£7.20	£0.00	0.00%	£4.43	£4.43	£0.00	0.00%
2930g	£7.22	£7.22	£0.00	0.00%	£4.44	£4.44	£0.00	0.00%
2940g	£7.24	£7.24	£0.00	0.00%	£4.45	£4.45	£0.00	0.00%
2950g	£7.26	£7.26	£0.00	0.00%	£4.46	£4.46	£0.00	0.00%
2960g	£7.28	£7.28	£0.00	0.00%	£4.47	£4.47	£0.00	0.00%
2970g	£7.30	£7.30	£0.00	0.00%	£4.48	£4.48	£0.00	0.00%
2980g	£7.32	£7.32	£0.00	0.00%	£4.49	£4.49	£0.00	0.00%
2990g	£7.34	£7.34	£0.00	0.00%	£4.50	£4.50	£0.00	0.00%
3000g	£7.36	£7.36	£0.00	0.00%	£4.51	£4.51	£0.00	0.00%
3010g	£7.38	£7.38	£0.00	0.00%	£4.52	£4.52	£0.00	0.00%
3020g	£7.40	£7.40	£0.00	0.00%	£4.53	£4.53	£0.00	0.00%
3030g	£7.42	£7.42	£0.00	0.00%	£4.54	£4.54	£0.00	0.00%
3040g	£7.44	£7.44	£0.00	0.00%	£4.55	£4.55	£0.00	0.00%
3050g	£7.46	£7.46	£0.00	0.00%	£4.56	£4.56	£0.00	0.00%
3060g	£7.48	£7.48	£0.00	0.00%	£4.57	£4.57	£0.00	0.00%
3070g	£7.50	£7.50	£0.00	0.00%	£4.58	£4.58	£0.00	0.00%
3080g	£7.52	£7.52	£0.00	0.00%	£4.59	£4.59	£0.00	0.00%
3090g	£7.54	£7.54	£0.00	0.00%	£4.60	£4.60	£0.00	0.00%
3100g	£7.56	£7.56	£0.00	0.00%	£4.61	£4.61	£0.00	0.00%
3110g	£7.58	£7.58	£0.00	0.00%	£4.62	£4.62	£0.00	0.00%
3120g	£7.60	£7.60	£0.00	0.00%	£4.63	£4.63	£0.00	0.00%
3130g	£7.62	£7.62	£0.00	0.00%	£4.64	£4.64	£0.00	0.00%
3140g	£7.64	£7.64	£0.00	0.00%	£4.65	£4.65	£0.00	0.00%
3150g	£7.66	£7.66	£0.00	0.00%	£4.66	£4.66	£0.00	0.00%
3160g	£7.68	£7.68	£0.00	0.00%	£4.67	£4.67	£0.00	0.00%
3170g	£7.70	£7.70	£0.00	0.00%	£4.68	£4.68	£0.00	0.00%
3180g	£7.72	£7.72	£0.00	0.00%	£4.69	£4.69	£0.00	0.00%
3190g	£7.74	£7.74	£0.00	0.00%	£4.70	£4.70	£0.00	0.00%
3200g	£7.76	£7.76	£0.00	0.00%	£4.71	£4.71	£0.00	0.00%
3210g	£7.78	£7.78	£0.00	0.00%	£4.72	£4.72	£0.00	0.00%
3220g	£7.80	£7.80	£0.00	0.00%	£4.73	£4.73	£0.00	0.00%
3230g	£7.82	£7.82	£0.00	0.00%	£4.74	£4.74	£0.00	0.00%
3240g	£7.84	£7.84	£0.00	0.00%	£4.75	£4.75	£0.00	0.00%
3250g	£7.86	£7.86	£0.00	0.00%	£4.76	£4.76	£0.00	0.00%
3260g	£7.88	£7.88	£0.00	0.00%	£4.77	£4.77	£0.00	0.00%
3270g	£7.90	£7.90	£0.00	0.00%	£4.78	£4.78	£0.00	0.00%
J2/U9	£7.70	⊥1.7U	10.00	0.00%	£4.70	L4./O	10.00	0.00%

Inland

Average Weight	First Class				Second Class			
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
3280g	£7.92	£7.92	£0.00	0.00%	£4.79	£4.79	£0.00	0.00%
3290g	£7.94	£7.94	£0.00	0.00%	£4.80	£4.80	£0.00	0.00%
3300g	£7.96	£7.96	£0.00	0.00%	£4.81	£4.81	£0.00	0.00%
3310g	£7.98	£7.98	£0.00	0.00%	£4.82	£4.82	£0.00	0.00%
3320g	£8.00	£8.00	£0.00	0.00%	£4.83	£4.83	£0.00	0.00%
3330g	£8.02	£8.02	£0.00	0.00%	£4.84	£4.84	£0.00	0.00%
3340g	£8.04	£8.04	£0.00	0.00%	£4.85	£4.85	£0.00	0.00%
3350g	£8.06	£8.06	£0.00	0.00%	£4.86	£4.86	£0.00	0.00%
3360g	£8.08	£8.08	£0.00	0.00%	£4.87	£4.87	£0.00	0.00%
3370g	£8.10	£8.10	£0.00	0.00%	£4.88	£4.88	£0.00	0.00%
3380g	£8.12	£8.12	£0.00	0.00%	£4.89	£4.89	£0.00	0.00%
3390g	£8.14	£8.14	£0.00	0.00%	£4.90	£4.90	£0.00	0.00%
3400g	£8.16	£8.16	£0.00	0.00%	£4.91	£4.91	£0.00	0.00%
3410g	£8.18	£8.18	£0.00	0.00%	£4.92	£4.92	£0.00	0.00%
3420g	£8.20	£8.20	£0.00	0.00%	£4.93	£4.93	£0.00	0.00%
3430g	£8.22	£8.22	£0.00	0.00%	£4.94	£4.94	£0.00	0.00%
3440g	£8.24	£8.24	£0.00	0.00%	£4.95	£4.95	£0.00	0.00%
3450g	£8.26	£8.26	£0.00	0.00%	£4.96	£4.96	£0.00	0.00%
3460g	£8.28	£8.28	£0.00	0.00%	£4.97	£4.97	£0.00	0.00%
3470g	£8.30	£8.30	£0.00	0.00%	£4.98	£4.98	£0.00	0.00%
3480g	£8.32	£8.32	£0.00	0.00%	£4.99	£4.99	£0.00	0.00%
3490g	£8.34	£8.34	£0.00	0.00%	£5.00	£5.00	£0.00	0.00%
3500g	£8.36	£8.36	£0.00	0.00%	£5.01	£5.01	£0.00	0.00%
3510g	£8.38	£8.38	£0.00	0.00%	£5.02	£5.02	£0.00	0.00%
3520g	£8.40	£8.40	£0.00	0.00%	£5.03	£5.03	£0.00	0.00%
3530g	£8.42	£8.42	£0.00	0.00%	£5.04	£5.04	£0.00	0.00%
3540g	£8.44	£8.44	£0.00	0.00%	£5.05	£5.05	£0.00	0.00%
3550g	£8.46	£8.46	£0.00	0.00%	£5.06	£5.06	£0.00	0.00%
3560g	£8.48	£8.48	£0.00	0.00%	£5.07	£5.07	£0.00	0.00%
3570g	£8.50	£8.50	£0.00	0.00%	£5.08	£5.08	£0.00	0.00%
3580g	£8.52	£8.52	£0.00	0.00%	£5.09	£5.09	£0.00	0.00%
3590g	£8.54	£8.54	£0.00	0.00%	£5.10	£5.10	£0.00	0.00%
3600g	£8.56	£8.56	£0.00	0.00%	£5.11	£5.11	£0.00	0.00%
3610g	£8.58	£8.58	£0.00	0.00%	£5.12	£5.12	£0.00	0.00%
3620g	£8.60	£8.60	£0.00	0.00%	£5.13	£5.13	£0.00	0.00%
3630g	£8.62	£8.62	£0.00	0.00%	£5.14	£5.14	£0.00	0.00%
3640g	£8.64	£8.64	£0.00	0.00%	£5.15	£5.15	£0.00	0.00%
3650g	£8.66	£8.66	£0.00	0.00%	£5.16	£5.16	£0.00	0.00%
3660g	£8.68	£8.68	£0.00	0.00%	£5.17	£5.17	£0.00	0.00%
3670g	£8.70	£8.70	£0.00	0.00%	£5.18	£5.18	£0.00	0.00%
3680g	£8.72	£8.72	£0.00	0.00%	£5.19	£5.19	£0.00	0.00%

Average	First Class				Second Cla	nee		
Weight	FIISC Class				Second Co	d55		
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
3690g	£8.74	£8.74	£0.00	0.00%	£5.20	£5.20	£0.00	0.00%
3700g	£8.76	£8.76	£0.00	0.00%	£5.21	£5.21	£0.00	0.00%
3710g	£8.78	£8.78	£0.00	0.00%	£5.22	£5.22	£0.00	0.00%
3720g	£8.80	£8.80	£0.00	0.00%	£5.23	£5.23	£0.00	0.00%
3730g	£8.82	£8.82	£0.00	0.00%	£5.24	£5.24	£0.00	0.00%
3740g	£8.84	£8.84	£0.00	0.00%	£5.25	£5.25	£0.00	0.00%
3750g	£8.86	£8.86	£0.00	0.00%	£5.26	£5.26	£0.00	0.00%
3760g	£8.88	£8.88	£0.00	0.00%	£5.27	£5.27	£0.00	0.00%
3770g	£8.90	£8.90	£0.00	0.00%	£5.28	£5.28	£0.00	0.00%
3780g	£8.92	£8.92	£0.00	0.00%	£5.29	£5.29	£0.00	0.00%
3790g	£8.94	£8.94	£0.00	0.00%	£5.30	£5.30	£0.00	0.00%
3800g	£8.96	£8.96	£0.00	0.00%	£5.31	£5.31	£0.00	0.00%
3810g	£8.98	£8.98	£0.00	0.00%	£5.32	£5.32	£0.00	0.00%
3820g	£9.00	£9.00	£0.00	0.00%	£5.33	£5.33	£0.00	0.00%
3830g	£9.02	£9.02	£0.00	0.00%	£5.34	£5.34	£0.00	0.00%
3840g	£9.04	£9.04	£0.00	0.00%	£5.35	£5.35	£0.00	0.00%
3850g	£9.06	£9.06	£0.00	0.00%	£5.36	£5.36	£0.00	0.00%
3860g	£9.08	£9.08	£0.00	0.00%	£5.37	£5.37	£0.00	0.00%
3870g	£9.10	£9.10	£0.00	0.00%	£5.38	£5.38	£0.00	0.00%
3880g	£9.12	£9.12	£0.00	0.00%	£5.39	£5.39	£0.00	0.00%
3890g	£9.14	£9.14	£0.00	0.00%	£5.40	£5.40	£0.00	0.00%
3900g	£9.16	£9.16	£0.00	0.00%	£5.41	£5.41	£0.00	0.00%
3910g	£9.18	£9.18	£0.00	0.00%	£5.42	£5.42	£0.00	0.00%
3920g	£9.20	£9.20	£0.00	0.00%	£5.43	£5.43	£0.00	0.00%
3930g	£9.22	£9.22	£0.00	0.00%	£5.44	£5.44	£0.00	0.00%
3940g	£9.24	£9.24	£0.00	0.00%	£5.45	£5.45	£0.00	0.00%
3950g	£9.26	£9.26	£0.00	0.00%	£5.46	£5.46	£0.00	0.00%
3960g	£9.28	£9.28	£0.00	0.00%	£5.47	£5.47	£0.00	0.00%
3970g	£9.30	£9.30	£0.00	0.00%	£5.48	£5.48	£0.00	0.00%
3980g	£9.32	£9.32	£0.00	0.00%	£5.49	£5.49	£0.00	0.00%
3990g	£9.34	£9.34	£0.00	0.00%	£5.50	£5.50	£0.00	0.00%
4000g	£9.36	£9.36	£0.00	0.00%	£5.51	£5.51	£0.00	0.00%
4010g	£9.38	£9.38	£0.00	0.00%	£5.52	£5.52	£0.00	0.00%
4020g	£9.40	£9.40	£0.00	0.00%	£5.53	£5.53	£0.00	0.00%
4030g	£9.42	£9.42	£0.00	0.00%	£5.54	£5.54	£0.00	0.00%
4040g	£9.44	£9.44	£0.00	0.00%	£5.55	£5.55	£0.00	0.00%
4050g	£9.46	£9.46	£0.00	0.00%	£5.56	£5.56	£0.00	0.00%
4060g	£9.48	£9.48	£0.00	0.00%	£5.57	£5.57	£0.00	0.00%
4070g	£9.50	£9.50	£0.00	0.00%	£5.58	£5.58	£0.00	0.00%
4080g	£9.52	£9.52	£0.00	0.00%	£5.59	£5.59	£0.00	0.00%
4090g	£9.54	£9.54	£0.00	0.00%	£5.60	£5.60	£0.00	0.00%

<u>Inla</u>nd

Average Weight	First Class	5			Second Cl	ass		
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
4510g	£10.38	£10.38	£0.00	0.00%	£6.02	£6.02	£0.00	0.00%
4520g	£10.40	£10.40	£0.00	0.00%	£6.03	£6.03	£0.00	0.00%
4530g	£10.42	£10.42	£0.00	0.00%	£6.04	£6.04	£0.00	0.00%
4540g	£10.44	£10.44	£0.00	0.00%	£6.05	£6.05	£0.00	0.00%
4550g	£10.46	£10.46	£0.00	0.00%	£6.06	£6.06	£0.00	0.00%
4560g	£10.48	£10.48	£0.00	0.00%	£6.07	£6.07	£0.00	0.00%
4570g	£10.50	£10.50	£0.00	0.00%	£6.08	£6.08	£0.00	0.00%
4580g	£10.52	£10.52	£0.00	0.00%	£6.09	£6.09	£0.00	0.00%
4590g	£10.54	£10.54	£0.00	0.00%	£6.10	£6.10	£0.00	0.00%
4600g	£10.56	£10.56	£0.00	0.00%	£6.11	£6.11	£0.00	0.00%
4610g	£10.58	£10.58	£0.00	0.00%	£6.12	£6.12	£0.00	0.00%
4620g	£10.60	£10.60	£0.00	0.00%	£6.13	£6.13	£0.00	0.00%
4630g	£10.62	£10.62	£0.00	0.00%	£6.14	£6.14	£0.00	0.00%
4640g	£10.64	£10.64	£0.00	0.00%	£6.15	£6.15	£0.00	0.00%
4650g	£10.66	£10.66	£0.00	0.00%	£6.16	£6.16	£0.00	0.00%
4660g	£10.68	£10.68	£0.00	0.00%	£6.17	£6.17	£0.00	0.00%
4670g	£10.70	£10.70	£0.00	0.00%	£6.18	£6.18	£0.00	0.00%
4680g	£10.72	£10.72	£0.00	0.00%	£6.19	£6.19	£0.00	0.00%
4690g	£10.74	£10.74	£0.00	0.00%	£6.20	£6.20	£0.00	0.00%
4700g	£10.76	£10.76	£0.00	0.00%	£6.21	£6.21	£0.00	0.00%
4710g	£10.78	£10.78	£0.00	0.00%	£6.22	£6.22	£0.00	0.00%
4720g	£10.80	£10.80	£0.00	0.00%	£6.23	£6.23	£0.00	0.00%
4730g	£10.82	£10.82	£0.00	0.00%	£6.24	£6.24	£0.00	0.00%
4740g	£10.84	£10.84	£0.00	0.00%	£6.25	£6.25	£0.00	0.00%
4750g	£10.86	£10.86	£0.00	0.00%	£6.26	£6.26	£0.00	0.00%
4760g	£10.88	£10.88	£0.00	0.00%	£6.27	£6.27	£0.00	0.00%
4770g	£10.90	£10.90	£0.00	0.00%	£6.28	£6.28	£0.00	0.00%
4780g	£10.92	£10.92	£0.00	0.00%	£6.29	£6.29	£0.00	0.00%
4790g	£10.94	£10.94	£0.00	0.00%	£6.30	£6.30	£0.00	0.00%
4800g	£10.96	£10.96	£0.00	0.00%	£6.31	£6.31	£0.00	0.00%
4810g	£10.98	£10.98	£0.00	0.00%	£6.32	£6.32	£0.00	0.00%
4820g	£11.00	£11.00	£0.00	0.00%	£6.33	£6.33	£0.00	0.00%
4830g	£11.02	£11.02	£0.00	0.00%	£6.34	£6.34	£0.00	0.00%
4840g	£11.04	£11.04	£0.00	0.00%	£6.35	£6.35	£0.00	0.00%
4850g	£11.06	£11.06	£0.00	0.00%	£6.36	£6.36	£0.00	0.00%
4860g	£11.08	£11.08	£0.00	0.00%	£6.37	£6.37	£0.00	0.00%
4870g	£11.10	£11.10	£0.00	0.00%	£6.38	£6.38	£0.00	0.00%
4880g	£11.12	£11.12	£0.00	0.00%	£6.39	£6.39	£0.00	0.00%
4890g	£11.14	£11.14	£0.00	0.00%	£6.40	£6.40	£0.00	0.00%
4900g	£11.16	£11.16	£0.00	0.00%	£6.41	£6.41	£0.00	0.00%
4910g	£11.18	£11.18	£0.00	0.00%	£6.42	£6.42	£0.00	0.00%

Average Weight	First Class	irst Class				Second Class			
	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %	
4920g	£11.20	£11.20	£0.00	0.00%	£6.43	£6.43	£0.00	0.00%	
4930g	£11.22	£11.22	£0.00	0.00%	£6.44	£6.44	£0.00	0.00%	
4940g	£11.24	£11.24	£0.00	0.00%	£6.45	£6.45	£0.00	0.00%	
4950g	£11.26	£11.26	£0.00	0.00%	£6.46	£6.46	£0.00	0.00%	
4960g	£11.28	£11.28	£0.00	0.00%	£6.47	£6.47	£0.00	0.00%	
4970g	£11.30	£11.30	£0.00	0.00%	£6.48	£6.48	£0.00	0.00%	
4980g	£11.32	£11.32	£0.00	0.00%	£6.49	£6.49	£0.00	0.00%	
4990g	£11.34	£11.34	£0.00	0.00%	£6.50	£6.50	£0.00	0.00%	
5000g	£11.36	£11.36	£0.00	0.00%	£6.51	£6.51	£0.00	0.00%	
5000g+	Each addit	Each additional 10g or part thereof					•	•	
per 10g	£0.022	£0.022							

### Response Services (Business Reply/FREEPOST™)

If you are promoting your business through consumer direct mail and advertising, these reply envelopes and cards will help boost your customer responses. They can be personalised with your own branding and logo and are available in First or Second Class postage. Once you've signed up for the yearly licence, you'll only pay for the replies you receive.

Licence Fee	Licence Fee and Initia	icence Fee and Initial Deposit							
Service	New price	Old price	Change £	Change %					
	Response Plus (Business Reply/FREEPOST)								
	£66.00	£64.80	£1.20	1.85%					
	Response Standard (B	Response Standard (Business Reply/FREEPOST)							
	£66.00	£64.80	£1.20	1.85%					

In addition there is an initial deposit of £41.00 making a total of £107.00. Please note that after the 10th licence purchased the fee per licence is £35.00.

Handling Fees for Response Standard. The handling fees have not changed and remain at 0.50p for Response Standard, 0.00p for Response Standard Barcoded and 0.00p for Response Plus.

# Response Plus<sup>™</sup> and Response Standard (Business Reply/FREEPOST<sup>™</sup>)

A quick and easy way for your customers to reply to your communications, via pre-paid envelopes and cards. Response Plus™ items are processed automatically making it the cheapest service for items up to 100g subject to meeting the format specifications.

Weight				Response Plus Second Class				
Not over	New price	Old price	Change p	Change %	New price	Old price	Change p	Change %
100g	28.50p	27.50p	1.00p	3.64%	20.50p	20.50p	0.00p	0.00%

Weight	Response First Class				Response Standard Second Class			
Not over	New price	Old price	Change p	Change %	New price	Old price	Change p	Change %
60g	29.50p	28.50p	1.00p	3.51%	21.50p	21.50p	0.00p	0.00%
100g	45.50p	42.50p	3.00p	7.06%	35.50p	35.50p	0.00p	0.00%
150g	62.50p	60.50p	2.00p	3.31%	47.50p	47.50p	0.00p	0.00%
200g	77.50p	75.50p	2.00p	2.65%	58.50p	58.50p	0.00p	0.00%
250g	91.50p	88.50p	3.00p	3.39%	71.50p	71.50p	0.00p	0.00%
300g	104.50p	101.50p	3.00p	2.96%	83.50p	83.50p	0.00p	0.00%
350g	<b>117.50</b> p	115.50p	2.00p	1.73%	94.50p	94.50p	0.00p	0.00%
400g	136.50p	133.50p	3.00p	2.24%	114.50p	114.50p	0.00p	0.00%
450g	154.50p	150.50p	4.00p	2.66%	130.50p	130.50p	0.00p	0.00%
500g	173.50p	168.50p	5.00p	2.97%	148.50p	148.50p	0.00p	0.00%
600g	209.50p	203.50p	6.00p	2.94%	175.50p	175.50p	0.00p	0.00%
700g	244.50p	238.50p	6.00p	2.52%	200.50p	200.50p	0.00p	0.00%
750g	263.50p	255.50p	8.00p	3.13%	212.50p	212.50p	0.00p	0.00%
800g	281.50g	273.50p	8.00p	2.93%	n/a	n/a	n/a	n/a
900g	317.50p	310.50p	7.00p	2.54%	n/a	n/a	n/a	n/a
1000g	353.50p	345.50p	8.00p	2.32%	n/a	n/a	n/a	n/a
1000g+	Each addit	ional 250g	or part the	reof	Please not	e that item	s heavier th	an 750g
				1.62% to	cannot be	sent Secon	d Class	
per 250g	85.50p	86.50p	-1.00p	-0.99%	n/a	n/a	n/a	n/a

### FREEPOST™ Name

The easiest possible way to help your customers return mail to you. FREEPOST name is the simplest form of return address: FREEPOST and your company's name in capital letters. Envelopes or cards can be personalised and pre-printed by you or handwritten by your customers. You simply pay for a licence (plus a deposit) and then for each reply you receive.

Weight	Charge for each item	Charge for each item						
Not over	New price	Old price	Change p	Change %				
60g	0.39p	0.37p	2.00p	5.41%				
100g	0.55p	0.51p	4.00p	7.84%				
150g	0.72p	0.69p	3.00p	4.35%				
200g	0.87p	0.84p	3.00p	3.57%				
250g+	First Class tariff + 10.00p	First Class tariff + 9.00p	1.00p	11.11%				

Licence Fee	Annual licence (fee fo	al licence (fee for each FREEPOST name)						
	New price	Old price	Change £	Change %				
Annual fee	£160.00	£157.00	£3.00	1.91%				

#### PO Boxes

This service gives you the freedom to collect mail at any time within office opening hours. It also delivers the prestige of a business address if, for example, you are working from home.

Duration	PO Boxes			
	New price	Old price	Change £	Change %
	Basic Service			
6 months	£43.80	£43.00	£0.80	1.86%
1 year	£54.00	£53.00	£1.00	1.89%
	Basic Service plus ma	ail from a box delivered	to a street address	
6 months	£87.60	£86.00	£1.60	1.86%
1 year	£108.00	£106.00	£2.00	1.89%
	Basic Service plus ma	ail transferred from a s	treet address to a box	
6 months	£87.60	£86.00	£1.60	1.86%
1 year	£108.00	£106.00	£2.00	1.89%

### **Door to Door**

This is the ideal way to strengthen an integrated campaign. We can deliver unaddressed items like leaflets, catalogues and other promotional material to the whole UK. What's more, your mail can be targeted and the responses measured. There is a minimum charge of £500 on all Door to Door bookings.

Weight	Door to Door Prices are per 1	l,000 items		
	New price	Old price	Change £	
	Less than 20,000	O items		
0-20g	£52.00	£48.50	£3.50	
20-35g	£56.00	£51.00	£5.00	
35-60g	£70.00	£64.50	£5.50	
60-80g	£76.00	£71.50	£4.50	
80-100g	£85.00	£80.00	£5.00	
	20,001 to 100,00	00 items		
0-20g	£46.00	£42.50	£3.50	
20-35g	£49.00	£44.50	£4.50	
35-60g	£62.00	£57.50	£4.50	
60-80g	£69.00	£65.50	£3.50	
80-100g	£78.00	£74.00	£4.00	
	100,001 to 500,0	000 items		
0-20g	£41.00	£38.00	£3.00	
20-35g	£44.00	£40.00	£4.00	
35-60g	£57.00	£53.50	£3.50	
60-80g	£66.00	£63.00	£3.00	
80-100g	£75.00	£70.00	£5.00	
	500,001 to 1 mi	llion items		
0-20g	£38.00	£36.00	£2.00	
20-35g	£41.00	£38.00	£3.00	
35-60g	£53.00	£51.00	£2.00	
60-80g	£65.00	£62.00	£3.00	
80-100g	£74.00	£69.00	£5.00	
	1,000,001 to 10	million items		
0-20g	£37.00	£35.00	£2.00	
20-35g	£39.00	£36.00	£3.00	
35-60g	£51.00	£48.50	£2.50	
60-80g	£63.00	£61.00	£2.00	
80-100g	£72.00	£67.50	£4.50	
		(for items larger than		
	£8.50	£8.00	£0.50	
If you are o			ontact the Door to Door Team on <b>08457 950 9</b>	50

Inland Business Services Business Collections 2005

### **Business Collections**

Royal Mail will collect your business mail directly from your workplace either on a daily or a one-off basis. We will collect most types of mail including franked mail, special deliveries and international mail.

Collection	Business Collections			
Per annum	New price	Old price	Change £	Change %
One-off collection of mail	£5.50	£5.50	£0.00	0.00%
Daily collection before 3pm Monday to Friday, if spending under £15,000 a year on Royal Mail services at a specified site (subject to geographical availability)	£260.00 per year	£260.00 per year	£0.00	0.00%
Daily collections made after 3pm Monday to Friday, if spending under £15,000 a year on Royal Mail services at a specified site	£460.00 per year	£460.00 per year	£0.00	0.00%
Daily collections on weekdays and weekends if spending £15,000 a year or more on Royal Mail services at a specified site	FREE per year	FREE per year	£0.00	0.00%
Regular Saturday collection	£115.00 per year	£115.00 per year	£0.00	0.00%
Regular Sunday collection	£120.00 per year	£120.00 per year	£0.00	0.00%
Additional fee for each floor (up or down) where the collection point is not situated at your first point of access	£46.00 per year	£46.00 per year	£0.00	0.00%

### Royal Mail Retail

Increase your profit by selling stamps through your retail outlet. Stamps are available with up to 7% discount to retailers, you then sell them at face value. First Class, Second Class, International Stamps and Christmas Stamp Books are available, as is free point of sale material. There is no initial set-up fee. For more information please call **08457 640 640**.

### **Royal Mail Direct**

This service offers a full range of office services delivered direct to your door including stamps, stamp rolls, prepaid envelopes, Special Delivery<sup>TM</sup> stationery and International products. Order via internet at **www.royalmail.com/shop** or by phone, fax or post. You must spend over £35 to place an order.

Stamps	Sheet of 100 Stamps				
	New price	Old price	Change £	Change %	
First Class self-adhesive stamps	£30.00	£28.00	£2.00	7.14%	
Second Class self-adhesive stamps	£21.00	£21.00	£0.00	0.00%	
1p stamp	£1.00	£1.00	£0.00	0.00%	
2p stamps	£2.00	£2.00	£0.00	0.00%	
5p stamps	£5.00	£5.00	£0.00	0.00%	
7p stamps	£7.00	£7.00	£0.00	0.00%	
10p stamps	£10.00	£10.00	£0.00	0.00%	
20p stamps	£20.00	£20.00	£0.00	0.00%	
35p stamps	£35.00	£35.00	£0.00	0.00%	
39p stamps	£39.00	£39.00	£0.00	0.00%	
40p stamps	£40.00	£40.00	£0.00	0.00%	
42p stamps	£42.00	£42.00	£0.00	0.00%	
43p stamps	£43.00	£43.00	£0.00	0.00%	
47p stamps	£47.00	£47.00	£0.00	0.00%	
50p sheet	£50.00	£50.00	£0.00	0.00%	
68p sheet	£68.00	£68.00	£0.00	0.00%	
£1.00 stamp	£100.00	£100.00	£0.00	0.00%	
£1.50 stamp	£150.00	£150.00	£0.00	0.00%	
£2.00 stamp	£200.00	£200.00	£0.00	0.00%	
£3.00 stamp	£300.00	£300.00	£0.00	0.00%	
£5.00 stamp	£500.00	£500.00	£0.00	0.00%	
36 x Airmail Stickers	free	free	£0.00	0.00%	

Size				
	New price	Old price	Change £	Change %
5 x C5 Next Day envelopes (up to 500g)	£21.25	£20.25	£1.00	4.94%
5 x C4 Next Day envelopes (up to 500g)	£21.25	£20.25	£1.00	4.94%
5 x C3 Next Day envelopes (up to 1kg)	£26.75	£26.00	£0.75	2.88%
5 x Next Day light goods packs (up to 2kg)	£34.75	£32.75	£2.00	6.11%
5 x C4 9am envelopes (up to 500g)	£49.25	£38.25	£11.00	28.76%

Max posting weight: 60g	Pre Paid Envelope (self seal)				
	New price	Old price	Change £	Change %	
100 x First Class DL	£38.50	£36.50	£2.00	5.47%	
100 x Second Class DL	£29.50	£29.50	£0.00	0.00%	
100 x First Class DL - window	£39.00	£37.00	£2.00	5.40%	
100 x Second Class DL - window	£30.00	£30.00	£0.00	0.00%	
100 x First Class C5	£40.00	£38.00	£2.00	5.26%	
100 x Second Class C5	£31.00	£31.00	£0.00	0.00%	
100 x First Class C5 (Max posting weight: 100g)	£56.00	£52.00	£4.00	7.69%	
100 x Second Class C5 (Max posting weight: 100g)	£45.00	£45.00	£0.00	0.00%	
100 x First Class C4 (Max posting weight: 100g)	£61.50	£57.50	£4.00	6.96%	
100 x Second Class C4 (Max posting weight: 100g)	£50.50	£50.50	£0.00	0.00%	

Stamps	Stamp Rolls				
	New price	Old price	Change £	Change %	
500 x Second Class stamps	£105.00	£105.00	£0.00	0.00%	
500 x First Class stamps	£150.00	£140.00	£10.00	7.14%	
1,000 x Second Class stamps	£210.00	£210.00	£0.00	0.00%	
1,000 x First Class stamps	£300.00	£280.00	£20.00	7.14%	
10,000 x Second Class stamps	£2,100.00	£2,100.00	£0.00	0.00%	
10,000 x First Class stamps	£3,000.00	£2,800.00	£200.00	7.14%	

Size	C4 International Signed for Pack			
	New price	Old price	Change £	Change %
1 x C4 Int. Signed for Pack (Europe, up to 300g)	£5.49	£5.49	£0.00	0.00%
1 X C4 Int. Signed for Pack (Worldwide, up to 300g)	£6.49	£6.49	£0.00	0.00%

Size	C4 Airsure Pack				
	New price	Old price	Change £	Change %	
1 x C4 Europe, Airsure Pack (Worldwide, up to 300g)	£5.99	£5.99	£0.00	0.00%	
1 x C4 Airsure Pack (Worldwide, up to 300g)	£6.99	£6.99	£0.00	0.00%	

Size	Business Airpacks				
	New price	Old price	Change £	Change %	
C3 European Airpack (up to 500g) Blue Map	£4.49	£4.49	£0.00	0.00%	
C3 Worldwide Airpack (up to 500g) Blue Map	£5.49	£5.49	£0.00	0.00%	
C4 European Airpack (up to 300g) Blue Map	£2.99	£2.99	£0.00	0.00%	
C4 European Airpack (up to 300g) Fish and Chips	£2.99	£2.99	£0.00	0.00%	
C4 European Airpack (up to 300g) Rock	£2.99	£2.99	£0.00	0.00%	
C4 European Airpack (up to 300g) Deckchairs	£2.99	£2.99	£0.00	0.00%	
C4 Worldwide Airpack (up to 300g) Blue Map	£3.99	£3.99	£0.00	0.00%	
C4 Worldwide Airpack (up to 300g) Fish and Chips	£3.99	£3.99	£0.00	0.00%	
C4 Worldwide Airpack (up to 300g) Rock	£3.99	£3.99	£0.00	0.00%	
C4 Worldwide Airpack (up to 300g) Deckchairs	£3.99	£3.99	£0.00	0.00%	

### **International Airmail letters**

Our standard Airmail service is ideal for sending international mail anywhere in the world quickly, easily and economically. We aim to deliver your mail to European destinations in just three days, and Worldwide within five days.

Weight	Letters Europe			
Not over	New price	Old price	Change £	Change %
10g	£0.42	£0.40	£0.02	5.00%
20g	£0.42	£0.40	£0.02	5.00%
40g	£0.60	£0.57	£0.03	5.26%
60g	£0.78	£0.74	£0.04	5.41%
80g	£0.96	£0.91	£0.05	5.49%
100g	£1.14	£1.08	£0.06	5.56%
120g	£1.32	£1.25	£0.07	5.60%
140g	£1.50	£1.42	£0.08	5.63%
160g	£1.68	£1.58	£0.10	6.33%
180g	£1.86	£1.74	£0.12	6.90%
200g	£2.03	£1.90	£0.13	6.84%
220g	£2.20	£2.06	£0.14	6.80%
240g	£2.37	£2.22	£0.15	6.76%
260g	£2.54	£2.38	£0.16	6.72%
280g	£2.71	£2.54	£0.17	6.69%
300g	£2.88	£2.70	£0.18	6.67%
320g	£3.05	£2.86	£0.19	6.64%
340g	£3.22	£3.02	£0.20	6.62%
360g	£3.39	£3.18	£0.21	6.60%
380g	£3.56	£3.34	£0.22	6.59%
400g	£3.73	£3.50	£0.23	6.57%
420g	£3.90	£3.66	£0.24	6.56%
440g	£4.07	£3.82	£0.25	6.54%
460g	£4.24	£3.98	£0.26	6.53%
480g	£4.41	£4.14	£0.27	6.52%
500g	£4.58	£4.30	£0.28	6.51%
500g+	Each 20g thereaf	ter up to 2kg add		
	£0.17	£0.16		

Weight	Letters Rest of World zone 2							
Not over	New price	Old price	Change £	Change %				
Postcards	£0.47	£0.43	£0.04	9.30%				
10g	£0.47	£0.47	£0.00	0.00%				
20g	£0.68	£0.68	£0.00	0.00%				
40g	£1.12	£1.12	£0.00	0.00%				
60g	£1.56	£1.56	£0.00	0.00%				
80g	£2.00	£2.00	£0.00	0.00%				
100g	£2.44	£2.44	£0.00	0.00%				
120g	£2.88	£2.88	£0.00	0.00%				
140g	£3.32	£3.32	£0.00	0.00%				
160g	£3.76	£3.76	£0.00	0.00%				
180g	£4.20	£4.20	£0.00	0.00%				
200g	£4.64	£4.64	£0.00	0.00%				
220g	£5.08	£5.08	£0.00	0.00%				
240g	£5.52	£5.52	£0.00	0.00%				
260g	£5.96	£5.96	£0.00	0.00%				
280g	£6.40	£6.40	£0.00	0.00%				
300g	£6.84	£6.84	£0.00	0.00%				
320g	£7.28	£7.28	£0.00	0.00%				
340g	£7.72	£7.72	£0.00	0.00%				
360g	£8.16	£8.16	£0.00	0.00%				
380g	£8.60	£8.60	£0.00	0.00%				
400g	£9.04	£9.04	£0.00	0.00%				
420g	£9.48	£9.48	£0.00	0.00%				
440g	£9.92	£9.92	£0.00	0.00%				
460g	£10.36	£10.36	£0.00	0.00%				
480g	£10.80	£10.80	£0.00	0.00%				
500g	£11.24	£11.24	£0.00	0.00%				
500g+	Each 20g therea	fter up to 2kg add						
***************************************	£0.44	£0.44						

Weight	International Airmail Printed Papers Europe				· · · · · · · · · · · · · · · · · · ·			apers
Not over	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
100g	£0.89	£0.85	£0.04	4.71%	£1.35	£1.25	£0.10	8.00%
120g	£0.98	£0.94	£0.04	4.26%	£1.55	£1.43	£0.12	8.39%
140g	£1.07	£1.03	£0.04	3.88%	£1.75	£1.61	£0.14	8.70%
160g	£1.16	£1.11	£0.05	4.50%	£1.95	£1.79	£0.16	8.94%
180g	£1.25	£1.20	£0.05	4.17%	£2.15	£1.97	£0.18	9.14%
200g	£1.34	£1.29	£0.05	3.88%	£2.35	£2.15	£0.20	9.30%
220g	£1.43	£1.38	£0.05	3.62%	£2.55	£2.33	£0.22	9.44%
240g	£1.52	£1.47	£0.05	3.40%	£2.75	£2.51	£0.24	9.56%
260g	£1.61	£1.56	£0.05	3.21%	£2.95	£2.69	£0.26	9.67%
280g	£1.70	£1.65	£0.05	3.03%	£3.15	£2.87	£0.28	9.76%
300g	£1.80	£1.74	£0.06	3.45%	£3.35	£3.05	£0.30	9.84%
320g	£1.90	£1.83	£0.07	3.83%	£3.55	£3.23	£0.32	9.91%
340g	£2.00	£1.92	£0.08	4.17%	£3.75	£3.41	£0.34	9.97%
360g	£2.10	£2.01	£0.09	4.48%	£3.95	£3.59	£0.36	10.03%
380g	£2.20	£2.10	£0.10	4.76%	£4.15	£3.77	£0.38	10.08%
400g	£2.30	£2.19	£0.11	5.02%	£4.35	£3.95	£0.40	10.13%
420g	£2.40	£2.28	£0.12	5.26%	£4.55	£4.13	£0.42	10.17%
440g	£2.50	£2.37	£0.13	5.49%	£4.75	£4.31	£0.44	10.21%
460g	£2.60	£2.46	£0.14	5.69%	£4.95	£4.49	£0.46	10.24%
480g	£2.70	£2.55	£0.15	5.88%	£5.15	£4.67	£0.48	10.28%
500g	£2.80	£2.64	£0.16	6.06%	£5.35	£4.85	£0.50	10.31%
520g	£2.90	£2.73	£0.17	6.23%	£5.55	£5.03	£0.52	10.34%
540g	£3.00	£2.82	£0.18	6.38%	£5.75	£5.21	£0.54	10.36%
560g	£3.10	£2.91	£0.19	6.53%	£5.95	£5.39	£0.56	10.39%
580g	£3.19	£3.00	£0.19	6.33%	£6.15	£5.57	£0.58	10.41%
600g	£3.28	£3.09	£0.19	6.15%	£6.35	£5.75	£0.60	10.43%
600g+	Each 20g t	hereafter ι	ip to 2kgs a	dd				
·····	£0.09	£0.08			£0.20	£0.18	* *** * * * * * * * * * * * * * * * *	
2kg+	Each 20g t	hereafter ι	ıp to 5kgs a	dd*	•		· ····	
	£0.09	£0.08	· · · · · · · · · · · · · · · · · · ·		£0.19	£0.18	* **** * * * * * * * * * * * * * * * *	
		•••••••						

Weight						nal Airmai orld zone 1	Small Pac and 2	kets
Not over	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
100g	£1.03	£0.98	£0.05	5.10%	£1.37	£1.31	£0.06	4.58%
120g	£1.14	£1.08	£0.06	5.56%	£1.56	£1.49	£0.07	4.70%
140g	£1.25	£1.18	£0.07	5.93%	£1.75	£1.67	£0.08	4.79%
160g	£1.36	£1.28	£0.08	6.25%	£1.94	£1.85	£0.09	4.86%
180g	£1.47	£1.38	£0.09	6.52%	£2.13	£2.04	£0.09	4.41%
200g	£1.58	£1.48	£0.10	6.76%	£2.32	£2.23	£0.09	4.04%
220g	£1.69	£1.58	£0.11	6.96%	£2.51	£2.42	£0.09	3.72%
240g	£1.79	£1.68	£0.11	6.55%	£2.70	£2.61	£0.09	3.45%
260g	£1.89	£1.78	£0.11	6.18%	£2.89	£2.80	£0.09	3.21%
280g	£1.99	£1.88	£0.11	5.85%	£3.08	£2.99	£0.09	3.01%
300g	£2.09	£1.98	£0.11	5.56%	£3.27	£3.18	£0.09	2.83%
320g	£2.19	£2.08	£0.11	5.29%	£3.46	£3.37	£0.09	2.67%
340g	£2.29	£2.18	£0.11	5.05%	£3.65	£3.56	£0.09	2.53%
360g	£2.39	£2.28	£0.11	4.82%	£3.84	£3.75	£0.09	2.40%
380g	£2.49	£2.38	£0.11	4.62%	£4.03	£3.94	£0.09	2.28%
400g	£2.59	£2.48	£0.11	4.44%	£4.22	£4.12	£0.10	2.43%
420g	£2.69	£2.58	£0.11	4.26%	£4.41	£4.30	£0.11	2.56%
440g	£2.79	£2.68	£0.11	4.10%	£4.60	£4.48	£0.12	2.68%
460g	£2.89	£2.78	£0.11	3.96%	£4.79	£4.66	£0.13	2.79%
480g	£2.99	£2.88	£0.11	3.82%	£4.98	£4.84	£0.14	2.89%
500g	£3.09	£2.98	£0.11	3.69%	£5.17	£5.02	£0.15	2.99%
520g	£3.19	£3.08	£0.11	3.57%	£5.36	£5.20	£0.16	3.08%
540g	£3.29	£3.18	£0.11	3.46%	£5.55	£5.38	£0.17	3.16%
560g	£3.39	£3.28	£0.11	3.35%	£5.74	£5.56	£0.18	3.24%
580g	£3.49	£3.38	£0.11	3.25%	£5.93	£5.74	£0.19	3.31%
600g	£3.59	£3.48	£0.11	3.16%	£6.12	£5.92	£0.20	3.38%
600g+	Each 20g t	hereafter u	p to 1kgs a	dd				
	£0.10	£0.10		•••••	£0.19	£0.18		
1kg+	Each 20g t	hereafter u	p to 2kgs a	dd			· ii. · · · · · · · · · · · · · · · · ·	
	£0.10	£0.10	· · · · · · · · · · · · · · · · · · ·		£0.18	£0.18		

# International Surface Mail

The economical service for sending non-urgent international mail.

Weight	Letters				Printed Papers/Small Packets			
Not over	New price	Old price	Change £	Change %	New price	Old price	Change £	Change %
20g	£0.40	£0.39	£0.01	2.56%	£0.67	£0.64	£0.03	4.69%
60g	£0.68	£0.66	£0.02	3.03%	£0.67	£0.64	£0.03	4.69%
100g	£0.96	£0.93	£0.03	3.23%	£0.67	£0.64	£0.03	4.69%
150g	£1.34	£1.30	£0.04	3.08%	£0.90	£0.85	£0.05	5.88%
200g	£1.72	£1.67	£0.05	2.99%	£1.13	£1.06	£0.07	6.60%
250g	£2.10	£2.04	£0.06	2.94%	£1.36	£1.27	£0.09	7.09%
300g	£2.48	£2.41	£0.07	2.90%	£1.59	£1.48	£0.11	7.43%
350g	£2.86	£2.78	£0.08	2.88%	£1.82	£1.69	£0.13	7.69%
400g	£3.24	£3.15	£0.09	2.86%	£2.05	£1.90	£0.15	7.89%
450g	£3.62	£3.52	£0.10	2.84%	£2.28	£2.11	£0.17	8.06%
500g	£4.00	£3.89	£0.11	2.83%	£2.51	£2.32	£0.19	8.19%
550g	£4.38	£4.26	£0.12	2.82%	£2.74	£2.53	£0.21	8.30%
600g	£4.76	£4.63	£0.13	2.81%	£2.97	£2.74	£0.23	8.39%
650g	£5.14	£5.00	£0.14	2.80%	£3.20	£2.95	£0.25	8.47%
700g	£5.52	£5.37	£0.15	2.79%	£3.43	£3.16	£0.27	8.54%
750g	£5.90	£5.74	£0.16	2.79%	£3.66	£3.37	£0.29	8.61%
800g	£6.28	£6.11	£0.17	2.78%	£3.89	£3.58	£0.31	8.66%
850g	£6.66	£6.48	£0.18	2.78%	£4.12	£3.79	£0.33	8.71%
900g	£7.04	£6.85	£0.19	2.77%	£4.35	£4.00	£0.35	8.75%
950g	£7.42	£7.22	£0.20	2.77%	£4.58	£4.21	£0.37	8.79%
1kg	£7.80	£7.59	£0.21	2.77%	£4.81	£4.42	£0.39	8.82%
1kg+	Each 50g t	hereafter u	p to 2kg ad	d				•
	£0.38	£0.37		•••••	£0.23	£0.21	**************************************	
2kg+	Each 50g t	hereafter u	p to 5kgs a	dd*		***************************************		
		• • • • • • • • • • • • • • • • • • • •		•••••	£0.23	£0.21		

<sup>\*</sup>for books and pamphlets only

#### **Airsure**™

The fastest and most reliable way to send important mail abroad. With Airsure your international mail leaves the UK on the earliest possible flight, receives priority handling abroad and is electronically tracked so you can check on its progress. Additional compensation options are available. The service is only available to a selected number of destinations.

(Please note that because Airsure is delivered by other postal administrations abroad, tracking outside of the UK and confirmation of delivery cannot be guaranteed).

# International Signed For™

If you're sending items overseas, this service gives you extra peace of mind. Electronically tracked until it leaves the UK, your mail is despatched on the first available flight and receives a registered (signed for) delivery. Additional compensation options are available.

Product	International Signed For							
	Standard Rate	Additional Compensation up to £500	Increase on Standard	Increase on Additional Compensation				
Airsure	£4.00	£1.50	0.00%	50.00%				
Signed for	£3.30	£1.50	0.00%	50.00%				

#### International Contract Zone Sort

An efficient, cost-effective way to distribute your international business mail. You have to properly address your mail, and then sort, label and bag it according to 'zones'. You can send all types of business mail up to 2kg, and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format. A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

Zone					Base Rates Economy			
	Zone Code	Price/Item	Price/Kg	Change %	Zone Code	Price/Item	Price/Kg	Change %
Europe								
	WEA	£0.25	£7.70	10.00%	WEA	£0.22	£6.30	0.00%
Rest of World								
	ROW	£0.26	£7.53	0.00%	ROW	£0.23	£5.20	0.00%

### Mechable Mail Option

Zone	· · · · · · · · · · · · · · · · · · ·			Mechable Mail Option (New) Economy				
	Zone Code	Price/Item	Price/Kg		Zone Code	Price/Item	Price/Kg	
Europe								
	WEA	£0.236	£7.70		WEA	£0.208	£6.30	
Rest of Wo	Rest of World							
	ROW	£0.246	£7.53		ROW	£0.217	£5.20	

# Cleanmail® Option

Zone				Cleanmail Option (New) Economy				
	Zone Code	Price/Item	Price/Kg		Zone Code	Price/Item	Price/Kg	
Europe								
	WEA	£0.230	£7.70	•	WEA	£0.203	£6.30	
Rest of Wo	rld							
	ROW	£0.240	£7.53	0 0 0 0 0 0	ROW	£0.212	£5.20	
Volume Discoun	ts (New) 3.7 4.0		100k items/day ,001+ items/day					

### **International Contract Format Sort**

An efficient, cost-effective way to distribute your international business mail to Western Europe. You have to properly address your mail, and then sort, label and bag it according to format – letter, flat pack or packet. You can send all types of business mail up to 2kg, and there are two delivery speeds to match your budget and deadlines. Lower prices are available for mail meeting standards on machine processing and address format.

Format				Base Rates Economy				
	Zone Code	Price/Item	Price/Kg	Change %	Zone Code	Price/Item	Price/Kg	Change %
Letters	WEP	£0.25	£7.10	5.00%	WEP	£0.21	£6.30	0.00%
Flats	WEG	£0.51	£3.70	5.00%	WEG	£0.45	£3.06	0.00%
Packets	WEE	£1.00	£2.56	5.00%	WEE	£0.90	£2.07	0.00%

# **Mechable Mail Option**

Format				Mechable Economy	Mechable Mail Option (New) Economy		
	Zone Code	Price/Item	Price/Kg	Zone Code	Price/Item	Price/Kg	
Letters	WEP	£0.236	£7.10	WEP	£0.198	£6.30	
Flats	WEG	£0.482	£3.70	WEG	£0.425	£3.06	
Packets	WEE	£0.945	£2.56	WEE	£0.851	£2.07	

# Cleanmail® Option

Format	la companya da la co				Cleanmail Option (New) Economy				
	Zone Code	Price/Item	Price/Kg			Zone Code	Price/Item	Price/Kg	
Letters	WEP	£0.230	£7.10		,	WEP	£0.193	£6.30	
Flats	WEG	£0.470	£3.70		,	WEG	£0.415	£3.06	
Packets	WEE	£0.921	£2.56		1	WEE	£0.829	£2.07	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Volume Discou	nts (New) 3.7 4.0		100k	Flats 4-10k 10,001+	Packets 1-2k it 2001+	s ems/day items/day			

### International Contract No Sort

A No Sort option is available for customers who want Royal Mail to complete posting dockets for them.

Zo		Internation Priority	nternational Contract No Sort Priority						
		Zone Code	Price/Item	Price/Kg					
Eu	ırope								
		WEA	£0.255	£7.70	Average increase – 2.7%				
Re	Rest of World								
		ROW	£0.265	£7.53	Average increase – 2.7%				

## **International Response Services**

These services help you get closer to your international customers with an easy way for them to reply. You can choose either the International Business Reply, available to most destinations, or International Admail. Available to selected destinations, this gives you a local look.

Weight	International Res	International Response Services							
up to		New price	Old price	Change %					
50g	IBRS	45.00p	40.00p	12.50%					
50g	IBRS Enhanced	50.00p	45.00p	11.10%					
20g	Admail	85.00p	55.00p	54.55%					
20g	Admail packets	85.00p	55.00p	54.55%					
50g	Admail packets	95.00p	65.00p	46.15%					
100g	Admail packets	125.00p	100.00p	25.00%					
250g	Admail packets	190.00p	150.00p	26.67%					
500g	Admail packets	270.00р	200.00p	35.00%					
1kg	Admail packets	550.00p	350.00p	57.14%					
2kg	Admail packets	750.00p	500.00p	50.00%					

### International Stamps (Books of 4)

You can buy stamps for sending Airmail™ items up to 40g to Europe or Worldwide.

	International One Stop Stamps (Books of 4)				
	New price	Old price	Change %		
Postcard	£1.88	£1.72	9.30%		
Europe	£2.40	£2.28	5.26%		
Worldwide	£4.48	£4.48	0.00%		

### **International Pre-Paid Airpacks**

These are standard-size pre-paid packs. They're ideal for simple, hassle-free mailing to Europe or Worldwide.

Weight	Pre-paid Airpacks								
Not over	New Price	Old price	Change £	Change %					
C4 Europe prepaid									
300g	£2.99	£2.99	£0.00	0.00%					
C4 Worldw	ide prepaid								
300g	£3.99	£3.99	£0.00	0.00%					
C3 Europe	prepaid								
500g	£4.49	£4.49	£0.00	0.00%					
C3 Worldw	ide prepaid								
500g	£5.49	£5.49	£0.00	0.00%					
Internation	nal Signed For pack C4	Europe prepaid							
300g	£5.49	£5.49	£0.00	0.00%					
Internation	nal Signed For pack C4	Worldwide prepaid							
300g	£6.49	£6.49	£0.00	0.00%					
Airsure pa	ck C4 Europe prepaid								
300g	£5.99	£5.99	£0.00	0.00%					
Airsure pa	ck C4 Worldwide prepai	id							
300g	£6.99	£6.99	£0.00	0.00%					

## International Destination Sort

If you send large amounts of mail overseas this service can save you money. You'll need to sort your mail by destination and type (e.g. letters, flats or packets). There is a choice of delivery speeds to match your deadlines and budget. Destination Sort prices have not changed since 2004 - please go to www.royalmail.com/destinationsort or call 08457 950 950 for an International Rate Card to be supplied to you.

Your notes

Your notes	



Royal Mail is a trading name of Royal Mail Group plc. Registered in England and Wales. Registered number 4138203. Registered office: 148 Old Street, LONDON, EC1V 9HQ.

Royal Mail, the Cruciform, the colour red, Freepost, Special Delivery, Signed For, Keepsafe, Presstream, Packetpost, Packetsort, Flatsort, Airsure, Response Plus, International Signed For and Redirection are all trade marks of Royal Mail

Although correct at the date this booklet went to print (January 2005), postal fees and other conditions are subject to revision from time to time and services may need to be added to or withdrawn. Up-to-date information may be obtained by contacting Royal Mail Customer Services on 08457 950 950.

Group plc. ©Royal Mail Group plc 2005. All rights reserved.